

Cost Analysis for Agenda Item 2020-1632-SVI Heavy Duty Air & Light Trucks

Use of the HGAC Cooperative Contract #FS12-19 for the purchase of two (2) SVI heavy duty air & light support vehicles including custom two door severe duty chassis and rear walk-in fill station with LED light tower is recommended by Fleet and Fire Rescue Services for the following reasons:

1. The total list price for the base unit without the other options would be 15% more than what is quoted which is \$394,749.00 per base unit which is a \$59,212.35 savings per truck using the HGAC contract.
2. There is a 16 to 18 month build time for this equipment and if we go through the bidding process, because of the duration of going out to bid, there is a likely chance that there will be an annual 5% price increase added onto the units after the cutoff date of January 31, 2021. Also, the vendor can only hold the current price till January 31, 2021.
3. There is a rush to get these units since there are currently no reserve units available for the DeKalb Fire Department to use.