

RFP Number: 17-500466

**PURCHASING AND CONTRACTING
TABULATION**

Opening Date: December 14, 2017 3:00PM

RFP Name: Land and Easement Acquisition Services

Agent Name: Michelle Butler

SERVICES	VENDORS		
	Smith Real Estate Services	Moreland Altobellie Associates, Inc.	Ken Quintana & Associates, Inc.
LAND AND EASEMENT ACQUISITION SERVICES (Annual with 3 Options to Renew)	1 Box	1 Envelope	2 Envelopes

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Criteria 100 pts	Scoring Evaluator	Smith Real Estate Services, Inc.	Moreland Altobellie Associates, Inc.	Ken Quintana & Associates, Inc.
Technical and Project Management Approach- 40				
	Evaluator 1 - MB	40.0	35.0	20.0
	Evaluator 2 - CM	38.0	35.0	30.0
	Evaluator 3- PW	39.0	40.0	37.0
	Evaluator 4 - HW	39.0	40.0	40.0
Personnel- 10				
	Evaluator 1 - MB	10.0	8.0	9.0
	Evaluator 2 - CM	9.0	9.0	8.0
	Evaluator 3- PW	10.0	10.0	8.0
	Evaluator 4 - HW	10.0	9.0	10.0
Organizational Qualifications- 15				
	Evaluator 1 - MB	15.0	13.0	8.0
	Evaluator 2 - CM	13.0	14.0	10.0
	Evaluator 3- PW	14.0	14.0	12.0
	Evaluator 4 - HW	15.0	14.0	14.0
Financial Capabilities - 5				
	Evaluator 1 - MB	5.0	3.00	5.00
	Evaluator 2 - CM	4.0	5.00	3.00
	Evaluator 3- PW	4.0	4.00	4.00
	Evaluator 4 - HW	4.0	5.00	4.00
References - 10				
	Evaluator 1 - MB	10.0	10.0	5.0
	Evaluator 2 - CM	10.0	10.0	7.0
	Evaluator 3- PW	9.0	9.0	5.0
	Evaluator 4 - HW	9.0	10.0	8.0
Local Small Business Enterprise Participation - 2, 5, 10				
	Evaluator 1 - MB	10.0	10.0	10.0
	Evaluator 2 - CM	10.0	10.0	10.0
	Evaluator 3- PW	10.0	10.0	10.0
	Evaluator 4 - HW	10.0	10.0	10.0
Cost - 10				
	Evaluator 1 - MB	6.0	10.0	8.09
	Evaluator 2 - CM	6.0	10.0	8.09
	Evaluator 3- PW	6.0	10.0	8.09
	Evaluator 4 - HW	6.0	10.0	8.09

Ratio Method

$$\frac{\text{Lowest Price / Current Price Being Considered}}{\text{Price Being Considered}} \times \text{Available Points} = \text{Scoring Points}$$

Lowest Pricing	2nd Lowest Pricing	3rd Lowest Pricing/Highest
\$91.95	\$113.60	\$150.05

Max Cost Points:

(Lowest)

Lowest Cost Points \$91.95

(Lowest/Second Lowest) * Max Cost Points

Lowest Second Lowest Cost Points \$91.95 \$113.60

(Lowest/Third Lowest) * Max Points

Lowest Third Lowest Cost Points \$91.95 \$150.05

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Total/Average		92.8	94.3	79.8
*Interviews - 10		8.0	10.0	10.0
Grand Total		101	104	90

Total/Average Formula: Total Criteria Points/# of scoring evaluation members

***Interviews (Optional) Bonus Points not to exceed 10 points**

Criteria 100 pts	Scoring Evaluator	Smith Real Estate Services, Inc.	Moreland Altobellie Associates, Inc.	Ken Quintana & Associates, Inc.
Technical and Project Management Approach- 40				
	Evaluator 1 - MB	40.0	35.0	20.0
	Evaluator 2 - CM	38.0	35.0	30.0
	Evaluator 3- PW	39.0	40.0	37.0
	Evaluator 4 - HW	39.0	40.0	40.0
Total/Average		39.0	37.5	31.8
Personnel- 10				
	Evaluator 1 - MB	10.0	8.0	9.0
	Evaluator 2 - CM	9.0	9.0	8.0
	Evaluator 3- PW	10.0	10.0	8.0
	Evaluator 4 - HW	10.0	9.0	10.0
Total/Average		9.8	9.0	8.8
Organizational Qualifications- 15				
	Evaluator 1 - MB	15.0	13.0	8.0
	Evaluator 2 - CM	13.0	14.0	10.0
	Evaluator 3- PW	14.0	14.0	12.0
	Evaluator 4 - HW	15.0	14.0	14.0
Total/Average		14.3	13.8	11.0
Financial Capabilities - 5				
	Evaluator 1 - MB	5.0	3.0	5.0
	Evaluator 2 - CM	4.0	5.0	3.0
	Evaluator 3- PW	4.0	4.0	4.0
	Evaluator 4 - HW	4.0	5.0	4.0
Total/Average		4.3	4.3	4.0
References - 10				
	Evaluator 1 - MB	10.0	10.0	5.0
	Evaluator 2 - CM	10.0	10.0	7.0
	Evaluator 3- PW	9.0	9.0	5.0
	Evaluator 4 - HW	9.0	10.0	8.0
Total/Average		9.5	9.8	6.3
Local Small Business Enterprise Participation - 2, 5, 10				
	Evaluator 1 - MB	10.0	10.0	10.0
	Evaluator 2 - CM	10.0	10.0	10.0
	Evaluator 3- PW	10.0	10.0	10.0
	Evaluator 4 - HW	10.0	10.0	10.0
Total/Average		10.0	10.0	10.0
Cost - 10				
	Evaluator 1 - MB	6.0	10.0	8.1
	Evaluator 2 - CM	6.0	10.0	8.1
	Evaluator 3- PW	6.0	10.0	8.1
	Evaluator 4 - HW	6.0	10.0	8.1
Total/Average		6.0	10.0	8.1
Summation of Total/Average		92.8	94.3	79.8
*Interviews - 10		8.0	10.0	10.0
Grand Total		101	104	90

Total/Average Formula: Total Criteria Points/# of scoring evaluation members

*Interviews (Optional) Bonus Points not to exceed 10 points

Round Grand Total ONLY

Criteria		Max Points Available	Vendors		
			Video Industrial Services, Inc.	Compliance EnviroSystem, LLC	The Renee Group, Inc.
Technical Approach		30	20.2	26.6	16.6
Personnel		10	8.0	9.6	7.6
Organizational Qualifications		20	17.0	18.8	12.6
References		10	6.6	9.8	6.6
Financial Capabilities		10	8.0	9.6	7.2
Cost		10	8.9	6.4	10.0
DeKalb First Ordinance Participation	Utilizes a LSBE DeKalb	10	10.0	10.0	10.0
	Utilizes a LSBE MSA	5			
	Made a Good Faith Effort to obtain LSBE	2			
Interview (Bonus Points)		10			
Total Points		110	79	91	71

Number of Responses Received: 4

**Recommend award to the highest scoring proposer:
Compliance EnviroSystem, LLC, 1401 Seabord Drive, Baton Rouge, LA 70810**