

Cost Analysis for purchasing off of the Sourcewell Cooperative Agreement No. 112624-KBA for one (1) Compact Excavator with Attachments and two (2) Compact Track Loaders with Attachments. Use of this competitively let Sourcewell Contract will allow for a reduction in the purchase of the following:

Description	Market/List Price	Sourcewell discount off List Price	Total Cost	Savings
<u>Price per excavator</u>	\$94,380.00	\$24,992.36	\$88,318.74	\$24,992.36
<u>Price per compact track loader</u>	\$105,522.00	\$26,422.08	\$89,912.42	\$24,422.08

Notes:

1. The total savings for all three units is \$73,836.52 utilizing the Sourcewell CA No. 112624-KBA. Historically, even when going out to bid, Lashley Tractor Sales has been selected as the lowest, responsive and responsible bidder for Kubota trucks.