



WESTNET

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Quote: Dekalb Fire Department First-In Alerting Pro Annual Maintenance 2025 - 2029 Revised 4

To: DeKalb County Fire Department

From: Zulema Perez

DeKalb County Fire Department

4472 Lashley Drive

Tucker, GA 30084

Contact:

Summary

Total Amount:	\$694,690.39	Quote ID:	Q-09959-D1L8 Revision: 4
Shipping Method:	Ground	Date:	2/13/2025
Payment Terms:	Net 30	Effective To:	4/30/2025

Description: This quote is for Dekalb Fire Department First-In Alerting Pro Annual Maintenance for 24 Stations and Dispatch from January 1, 2025 - December 31, 2029.

Clarifying Comments: The quote includes two on-site maintenance visits to be scheduled and coordinated by Westnet for all the stations on a single mobilization as well as unlimited toll-free technical support. Quote includes "hot spare" equipment and exchange service, remote system maintenance, station diagnostic testing, and monitoring of reported trouble with integrated system operations. Westnet will provide all parts and labor necessary to restore the equipment to working order in accordance with factory specifications in effect at the time the Equipment was purchased. The customer to provide VPN access to Westnet for remote adjustments and support.

Quote was revised 12/19/2024 to include 4 additional years of maintenance.
Quote was revised 1/20/2025 to show the HGAC discount. The quote includes HGAC discount contract #EC07-23.
Quote was revised 2/10/2025 to add the maintenance period to the years.
Quote was revised 2/13/2025 to update the effective to date.

Shipping Information

Ship To:

Bill To:

Details

Product ID	Product	QTY	Price	Sub Total
	Pro Annual Maintenance May 1, 2025 – April 30, 2026	1.00	\$142,440.76	\$135,657.87
	Pro Annual Maintenance May 1, 2026 – April 30, 2027	1.00	\$142,440.76	\$135,657.87
	Pro Annual Maintenance May 1, 2027 – April 30, 2028	1.00	\$146,713.99	\$139,727.61
	Pro Annual Maintenance May 1, 2028 – April 30, 2029	1.00	\$146,713.99	\$139,727.61
	Pro Annual Maintenance May 1, 2029 - April 30, 2030	1.00	\$151,115.40	\$143,919.43

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$694,690.39
Install Supplies	\$0.00
Total Tax (%)	\$0.00
Station Equipment Install	\$0.00
FiAP Install, Commissioning, and Testing	\$0.00
FiAP Training	\$0.00
One Year Toll Free Technical Support	\$0.00
Total Amount	\$694,690.39

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.