

DeKalb County Government

Manuel J. Maloof Center 1300 Commerce Drive Decatur, Georgia 30030

Agenda Item

File ID: 2021-3015 Substitute 10/26/2021

Purchasing Type: Request for Proposals (RFP)

Public Hearing: YES □ **NO** ☒ **Department:** Purchasing & Contracting

AGENDA ITEM:

Commission District(s): All

RFP - Request for Proposals No. 20-500550 Construction Management Services (Multiyear Contract): for use by the Department of Watershed Management (DWM). Consists of providing on-call construction management services that include pre-construction services, construction inspection, field services, management of meetings, production of progress reports and other related services for water and sewer projects. Recommend award to the three (3) highest scoring proposers: CGA Solutions [Joint Venture of Corporate Environmental Risk Management, LLC (CERM)/Gresham Smith/Atkins North America, Inc.], Tetra Tech, Inc., and EDT-Wade Trim-Reeves JV [Joint Venture of Engineering Design Technologies, Inc. (EDT)/Wade Trim, Inc./RK Reeves and Associates, Inc.]. Total Amount Not to Exceed \$24,743,700.00.

Information Contact: Cathryn G. Horner, Director

Phone Number: (404) 371 - 6334

PURPOSE:

Consists of providing on-call construction management services. This will include, but is not limited to, the following activities: pre-construction services, construction inspection, field services, management of meetings, production of progress reports and other related services for water and sewer projects within the County's Capital Improvement Plan (CIP). These contracts will assist DWM with meeting the demands of the County by providing construction management services for various CIP construction projects. Nine (9) proposals were received.

RECOMMENDATION:

Recommend award to the three (3) highest scoring proposers:

CGA Solutions [Joint Venture of Corporate Environmental Risk Management, LLC (CERM)/Gresham Smith/Atkins North America, Inc.], 1990 Lakeside Parkway Suite 300, Tucker, Georgia 30084

Note: Prime LSBE-DeKalb LSBE Participation: 20%

Estimated Amount Not to Exceed: \$8,953,950.00

Tetra Tech, Inc., 1899 Powers Ferry Road, Suite 400, Atlanta, Georgia 30339

Note: LSBE Participation: 53%

Estimated Amount Not to Exceed: \$8,606,250.00



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EDT-Wade Trim-Reeves JV [Joint Venture of Engineering Design Technologies, Inc. (EDT)/Wade Trim,

Inc./RK Reeves and Associates, Inc.], 1705 Enterprise Way Suite 200, Marietta, Georgia 30067

Note: Prime LSBE-DeKalb LSBE Participation: 2%

Estimated Amount Not to Exceed: \$7,183,500.00

Total Amount Not to Exceed: \$24,743,700.00

and authorize the Chief Executive Officer to execute the contracts and all associated documents.

Evaluation Committee Scores:

Score:
91 points
88 points
86 points
83 points
82 points
79 points
70
79 points
79 points 73 points

After the evaluation of technical and cost proposals, the recommendation is to award to the three (3) highest scoring proposers.

ADDITIONAL INFORMATION:

Contract Effective Date: Contract Execution
 Contract Expiration Date: December 31, 2026

3. Funding: Renewal and Extension and/or Bonds

Various CIP Line Nos. (DWM)

AGENDA NOTES

	Construction Management Services (Multiyear Contract)
Solicitation Name and	
Number	RFP No. 20-5005550
Procurement Agent	Willie Moon
Date Solicitation Proposal	October 29, 2021
Rates Expire	
Solicitation Name, Number	Construction Management Services
and Contract Number of	DED No. 16 500202
expiring/expired contract	RFP No. 16-500392
	1043455 - Benchmark Management, LLC
	1043467 - Tetra Tech, Inc
	1043468 - Gresham Smith
	1043470 - Prime Engineering, Inc
	1043473 - Wood Environment Infrastructure Solutions, Inc
	1043474 - Corporate Environmental Risk Management, LLC (CERM)
	(CERM)
Previous Contract Number,	\$32,268,660.35
Contractor Name and Award	
Amount	1043455 - Benchmark Management, LLC
	\$3,000,000.00 Initial Award
	\$2,200,000.00 Change Order No. 1
	\$1,022,919.00 Change Order No. 2
	1043467 - Tetra Tech, Inc.
	\$3,000,000.00 Initial Award
	\$1,088,000.00 Change Order No. 1
	1043468 - Gresham Smith
	\$3,000,000.00 Initial Award
	\$2,700,000.00 Change Order No. 1
	\$1,287,240.74 Change Order No. 2
	1043470 – Prime Engineering, Inc.
	\$3,000,000.00 Initial Award
	\$925,106.50 Change Order No. 1
	\$540,000.00 Change Order No. 2
	1043473 – Wood Environment Infrastructure Solutions, Inc.
	\$3,000,000.00 Initial Award
	\$2,081,410.03 Change Order No. 1
	\$ 878,373.10 Change Order No. 2
	1043474 – Corporate Environmental Risk Management, LLC
	\$3,000,000.00 Initial Award
	\$1,545,611.55 Change Order No. 1

Previous Amount Spent on	\$25,432,558.75					
Expiring/Expired Contract						
	1043455 - Benchmark Management, LLC \$4,794,071.15					
	1043467 – Tetra Tech, Inc. \$2,989,891.52					
	1043468 – Gresham Smith \$5,748,014.25					
	1043470 – Prime Engineering, Inc. \$3,465,316.75					
	1043473 – Wood Environment Infrastructure Solutions, Inc. \$4,422,798.13					
	1043474 – Corporate Environmental Risk Management, LLC \$4,012,466.95					
Prime Contractor	Tetra Tech, Inc. (Prime)					
Information and LSBE –	Lauren Springer, Vice President					
Subcontractor	Years In Business: 21 Years Doing Business With DeKalb: 9					
	Tears Doing Business with Derraio.					
	Benchmark Management, LLC (LSBE MSA) 20%					
	Eskender Abebe, President					
	101 Marietta Street NS, Suite 2000,					
	Atlanta, GA 30330 Years In Business: 18					
	Years Doing Business With DeKalb: 6					
	Construction Management and Inspection					
	References were favorable: 1. City of Atlanta Department of Watershed Management					
	2. DeKalb County Department of Watershed Management					
	3. City of Atlanta Department of Aviation					
	Engineered Systems & Services, LLC (LSBE MSA) 3% Johnathon Rucker, Principal					
	2950 Horizon Park Dr. Suite B					
	Suwanee, GA 30024					
	Years In Business: 13 Years Doing Business With DeKalb: 0					
	Construction Inspection					
	References were favorable:					
	1. Jacobs					
	2. Sol Construction (2 References)					

Graham & Associates (LSBE DeKalb) 25%

Angela L. Graham, President

1979 Lakeside Parkway, suite 180

Tucker, GA 30084 Years In Business: 21

Years Doing Business With DeKalb: 3

Construction Inspections, Construction Management

References were favorable:

- 1. CERM
- 2. Wood
- 3. Jacobs

VLW Group, LLC (LSBE DeKalb) 5%

Valister Wilson, President

125 E. Trinity Place, Suite 212

Decatur, GA 30030 Years In Business: 14

Years Doing Business With DeKalb: 0

Scheduler, Field Inspection, Document Controller

References were favorable:

- 1. Benchmark
- 2. Ruby Collins
- 3. Garney

CGA Solutions [Joint Venture of Corporate Environmental Risk Management, LLC (CERM)/Gresham Smith/Atkins] (Prime)

Albert G. Edwards, Managing Partner, CERM

Years In Business: 0

Years Doing Business With DeKalb: 0

Corporate Environmental Risk Management, LLC [CERM] (Prime LSBE-DeKalb)

Albert Edwards, Project Executive

Years In Business: 25

Years Doing Business With DeKalb: 18

References were favorable:

- 1. DeKalb County Department of Watershed Management (2 References)
- 2. Rockdale County

Gresham Smith

John W. Barlow, Senior Vice President

Years In Business: 53

Years Doing Business With DeKalb: 12

References were favorable:

- 1. DeKalb County Department of Watershed Management
- 2. Gwinnett County Department of Watershed Management
- 3. Metro Nashville Water Services

Atkins North America, Inc.

Taylor Right, Vice President

Years In Business: 47

Years Doing Business With DeKalb: 11

References were favorable:

- 1. Fulton County Department of Public Works
- 2. City of Atlanta Department of Watershed Management
- 3. Gwinnett County Department of Water Resources

Graham & Associates, Inc. (LSBE DeKalb) 12%

Angela L. Graham, President

1979 Lakeside Parkway, Suite 180

Tucker, GA 30084 Years In Business: 21

Years Doing Business With DeKalb: 10 Construction Management & Inspection

References were favorable:

- 1. Tetra Tech
- 2. Wood
- 3. Jacobs

Skyline Engineering & Construction, LLC (LSBE DeKalb) 8%

Dwayne E. Cheatom, Vice President

6755 Peachtree Industrial Boulevard, Suite 240

Atlanta, GA 30360 Years In Business: 15

Years Doing Business With DeKalb: 3

Construction Management & Inspection

References were favorable with:

- 1. Reeves and Young, LLC
- 2. Engineered Systems & Services, LLC
- 3. GS Construction

EDT-Wade Trim-Reeves JV [Joint Venture of Engineering Design Technologies, Inc. (EDT)/Wade Trim, Inc./RK Reeves and Associates, Inc.] (Prime)

Fancis Kung'u, JV Principal

Years In Business: 0

Years Doing Business With DeKalb: 0

Engineering Design Technologies, Inc. [EDT] (Prime LSBE-DeKalb)

Anthony Taylor, President/CEO

Years In Business: 28

Years Doing Business With DeKalb: 18

References were favorable:

- 1. City of Atlanta Department of Watershed Management
- 2. Jefferson County, AL Environmental Services Department
- 3. Cobb County Water System

Wade Trim, Inc.

Andrew McCune, President/CEO

Years In Business: 3

Years Doing Business With DeKalb: 2

References were favorable:

1. Great Lakes, MI Water Authority

	2. Palm Bay, FL Utilities
	3. Florida Governmental Utilities Authority
	RK Reeves & Associates, Inc. (Prime LSBE DeKalb) 32%
	Rebecca K. Reeves, President
	Years In Business: 21
	Years Doing Business With DeKalb: 15
	References were favorable:
	1. Corporate Environmental Risk Management (CERM)
	2. Gresham Smith
	3. Brown and Caldwell
	4. Tetra Tech
	5. Black & Veatch
	Accura Engineering and Consulting Services, Inc. (LSBE-DeKalb) 2%
	Prashanthi Reddy, CEO
	3200 Presidential Drive
	Atlanta, GA 30340
	Years In Business: 18
	Years Doing Business With DeKalb: 16
	SUE, Land Surveying, Inspections
	References were favorable with:
	1. Centers for Disease Control and Prevention
	2. DeKalb County Department of Watershed Management
	3. Atlas/Moreland Altobelli
Attachments	User Department Recommendation
	Cumulative Score Report
	Evaluation Committee Review Summary



20-500550: Construction Management Services (Multiyear Contract)

User Department's Recommendation

User Department Nai	ne: Department of Watershed Management						
Recommended Propo	sers:						
Proposer 1:	TetraTech, Inc. for \$8,953,950 Name/Amount						
Proposer 2:	CGA Solutions, CERM/Gresham Smith/Atkins (JV) for \$8,606,250 Name/Amount						
Proposer 3:	EDT/Wade Trim/Reeves JV for \$7,183,500 Name/Amount						
Proposer 4:	NA Name/Amount						
Proposer 5:	NA Name/Amount						
Proposer 6:	NA Name/Amount						
Funding:							
General Enter	prise 3 Digit Fund Code						
CIP Line Item No. (if applicable):							



Justification if recommendation of award is to a firm other than the highest scoring proposer:

The Department of Watershed Management (DWM) is recommending to award contracts to the three highest scored proposers to perform the specified scope of work within the contract term of 4 years.

The labor classifications and hours provided in the RFP represents the needs for the department in order to provide inspections and construction management services for the delivery of the new Capital Improvement Program and Consent Decree work.

Based on selecting three vendors, the proposed contract amounts for all vendors are shown below:

- 1. TetraTech, Inc. Total recommended contract value of \$8,953,950 is based on a total bid price of \$26,861,850 divided by 3 which adjusts the estimated hours to 1/3rd of the amount shown in the RFP.
- 2. CGA Solutions, CERM/Gresham Smith/Atkins North America (Joint Venture) Total recommended contract value of \$8,606,250 is based on a total bid price of \$25,818,750 divided by 3 which adjusts the estimated hours to 1/3rd of the amount shown in the RFP.
- 3. EDT/Wade Trim/Reeves JV, Engineering Design Technologies (Joint Venture) Total recommended contract value of \$7,183,500 is based on a total bid price of \$21,550,500 divided by 3 which adjusts the estimated hours to 1/3rd of the amount shown in the RFP.

DWM recommendation herein is based on the administrative reviews including verifying references, cost evaluation, providing history of similar projects, and overall qualifications of the companies.

Cassandra	Digitally signed by Cassandra Marshall, PMP DN: cn=Cassandra Marshall, PMP, o=Watershed			40/46	
Marshall, PMP	Management, ou=DeKalb County Government, email=cmmarshall@dekalbcountyga.gov, c=US Date: 2021.10.18 09:15:20 -04'00'	10/18/21	David Hayes	10/18	
Name, Title		Date	Department Director	Date	



DEPARTMENT OF PURCHASING AND CONTRACTING

RFP Number: 20-500550 **Opening:** 2-24-21 @ 3:00 PM

RFP Name: Construction Management CUMULATIVE SCORE REPORT Agent: Willie Moon, Procurement Agent,

(Multiyear Contract) Senior

Criteria		Max	Ven	dors							
		Points Available	Arcadis	Black & Veatch	CGA	EDT-Wade- Trim	Hellier	NAPM	Tetra Tech	Volkert	Wood
Firm Experience and Qua	lifications	20	16.6	14.6	18.8	18.2	11.2	17.8	19.2	15.8	18.2
Construction Technical M	anagement Approach	20	17.0	17.2	18.8	17.6	11.8	16.8	19.4	17.6	17.6
Experience and Qualificat	ions of Staff	30	22.4	20.8	27.2	23.8	15.8	25.0	29.0	23.6	25.2
Cost	Cost		15.0	13.9	13.4	16.0	20.0	12.1	12.9	11.7	13.1
	Utilizes a LSBE DeKalb	10	7.5	7.5	10.0	10.0	10.0	10.0	10.0	10.0	10.0
DeKalb First Ordinance Participation	Utilizes a LSBE MSA	5									
	Made a Good Faith Effort to obtain LSBE	2									
Interview (Bonus Points)		10									
	110	79	74	(88)	86	69	82	90	79	84	

Number of Responses Received: 9

Recommend award to the three (3) highest scoring proposers:

- 1. Tetra Tech, Inc., 1899 Powers Ferry Road, Suite 400, Atlanta, Georgia 30339
- 2. CGA Solutions Joint Venture [CERM/Gresham Smith/Atkins], 1990 Lakeside Parkway Suite 300, Tucker, Georgia 30084
- 3. EDT-Wade Trim-Reeves JV [Engineering Design Technologies, Inc. (EDT)/Wade Trim, Inc./RK Reeves and Associates, Inc.], 1705 Enterprise Way Suite 200, Marietta, Georgia 30067



DEPARTMENT OF PURCHASING AND CONTRACTING

RFP Number: 20-500550 RFP Name: Construction Management (Multiyear Contract)

EVALUATION SUMMARY

Opening: 2-24-21 @ 3:00 PM Agent: Willie Moon, Procurement Agent, Senior

Criteria	Vend	ors	7						
	Arcadis	Black & Veatch	CGA	EDT-Wade-Trim	Hellier	NAPM	Tetra Tech	VolKert	Wood
Firm Experience and Qualifications	o The prime contractor seems to have experience with water infrastructure work - primarily plant work. o Experience staff (plenty of staff available) o Extensive experience with DeKalb projects. o Downside is that experience is heavier on plant side rather than linear projects. o Arcadis submitted information indicates that they have a lot of experience.	experience with water infrastructure work - no linear, CIPP, etc. o Good Staff and approach to project o Current on-call engineering firm for Watershed. o The highlighted projects are ok but in some cases don't match our needs.	Fulton construction management experience o Good sample of projects that are similar to	in all of the areas. o Good description of job duties o Reeves has past or present construction management role with DeKalb Watershed.	o Didn't see any experience with inspections of CIPP work. or Plenty of Experience in all aspects of the contract o Not clear what if any water and sewer related experience Heilier actually has. o Firm experience is not strong. O They did not list some of the requested information such as project milestones	o The firm NAPM has limited experience with construction management but is a contractor and should have experience in effectively managing a contract. o Good Staff Not Over Educated o Not clear how much experience NAPM has with construction management on water and sewer projects o Firm experience is relatively strong. o Good Team.	meet the criteria of the RFP	expertise.Didn't see any CIPP similar projects for	o Experience matrix covered all areas throughout team members. o Expertise mostly in pump stations but no point repair work provided. o Wood has worked on many similar projects in DeXalb and on similar projects in nearby counties and cities. o The highlighted five projects are representative of expected work. o Wood has experience in a multitude of water and sewer projects for inspections and CCTV Assessments, CIPP, point repairs, pipe bursting
Construction Technical Management Approach	o Clearly defined roles. Love the fact the CM has a contractor background. o Good Approach to manageing project o Only one construction manager listed. Not clear what the difference is between project manager and construction manager. o Approach is good and well thought out; although fairly standard and not innovative in any way. o They plan to created shared understanding of the goals of the project with all stakeholders	resources requirement nor the primary needs of Watershed. o Good resources. Do not talk about communication with DeKalb doing projects o Little discussion of communications	project closeout. o Good approach on managing and keeping DVM informed o Notes the need to adjust resources to meet current needs in program. o CM approach is sound, understands the requirements of the project.	understands the depth of resources of what is required. o Good Management approach for coordination and communications	o Delineation of roles assigned to team members was completed but not much effort put into the RFP. o Straight forward approach, though almost vague or Brief and fairly generic. Good communication matrix o Doesn't convey a wealth of experience in Construction management or inspection o Needed more detail on experience	o Built a team with a lot of construction background which is a huge plus. o Good Management approach o Proposing that Lee Orr and Robert McPherson be coleaders and central points of contact. o Approach is only ok. Doesn't identify any resources, only says they have them. o Good management approach	provided. o Good approach to project management o Well organized description of project	resources and expertise. o Good statt and experience especially in field personnel	The construction management approach was ok-pretty standard. Good management approach but did not say exactly meeting schedule Concise description of their construction management approach. Construction Management approach is very good. I like thier approach and Org chart.
Experience and Qualifications of Staff	o Cannot tell which team members outside of Graham who have the required certifications. I o Lots of staff. Engineer not registered o All major particpants have extensive relevant experience. o 5 of the 9 inspector's experience is primarily with material testing, not water or wastewater work. None of the nine have any CIPP experience o Submitted information indicates that they have the required experience and has assembled a successful team	o Full resumes provided. Overall staff was pretty weak. o Lack of staffing certifications o Contract manager and two of four construction managers show no experience or any of the reference projects listed in the staff experience matrix. The proposed staff's experience in similar work perfroming CM and inspection is very weak. o Didn't see MACP, PACP certifications for inspectors.		Construction managers had little relevant experience. No water or sewer plepieine work (per the staff matrix). o Good staff plenty of education to Dorsey El Amin is construction manager and has DeKalb experience. o Good to see focus on the change management plan. o Over average proposal submitted. No mention of taxa.	o Good qualified inspectors and managers, but not much experience, not alof of higher education o Project Manager Fran Limieux doesn't have watershed related experience o PM has no water or ww experience o No wastewater experience	o The team has a extensive background in construction Resumes short but to the point, plent of experienced personnel on No specific past projects listed for Lee Orr, program manager. O KM (Steele) shows CM and inspection for Dekalb but doesnt show specific project types, flootages, water sewer etc. O Ever all good team cover all of ther requriements in the solicitation	o Good qualified staff both at management level and field level o Good chart showing certifications of key staff. o Inspector resumes are strong in all aspects of water and ww inspection	o Good experience with DWM projects o Many proposed staff with relevant experience. o Construction Management approach is good. o As a whole, the staff is not strong in water and ww construction inspection. o Over proposals didn't seem to as experience in construction than they did in roads.	o Good experienced staff not over educated o Expertise mostly in pump stations but no point repair work provided. o Project manager and most key staff have relevant DeKalb DWM. o Staff experience is relatively strong. Construction managers are not strong. o Although the proposal mentions that thier multiple certifications forcused on NPDES, I only saw one inspector that had NASCO, PACP, MACP certifications.
Financial Responsibility	o Very strong balance sheets.	o Very strong balance sheets. o Did not submit cash flow statements.	o Corporate Environmental Risk Mgmt., LLC; Gresham Smith & Aktins North America submitted a proposal as a joint venture. o Corporate Environmental, although "small", looks okay. Positive they were organized in 1998. o Gresham's balance sheet looks okay. They did not submit income or cash flow statements. o Atkins North America has strong financials.	a Good set of financials.	o Did not submit Financials	o Financials are okay	o Very Strong Financials	o Strong financials.	o Very strong financials
DeKalb First Ordinance Participation	Contractor had a mix of LSBE Points o LSBE Dekalb o LSBE MAS o Total LSBE Points: 7.5	Contractor had a mix of LSBE Points o LSBE DeKalb o LSBE MSA o Total LSBE Points: 7.5	Identified 20% LSBE earning the maximum score of 10	Identified 20% LSBE earning the maximum score of 10	Identified 20% LSBE earning the maximum score of 10	identified 20% LSBE earning the maximum score of 10	Identified 20% LSBE earning the maximum score of 10	Contractor had a mix of LSBE Points o LSBE DeKailb o LSBE MSA o Total LSBE Points: 10	Contractor had a mix of LSBE Points o LSBE Dexialb o LSBE MSA o Total LSBE Points: 10