Cost Analysis

Layer 3 Communications, LLC

EX3400-48P Switches with Redundant Power Supplies Georgia SWC No. 99999-SPD-T20120501-0013



By utilizing this contract, the County is saving \$322,002.00 with a total overall percentage savings discount of 59.93%. It is recommended approval for the use of this contract to avoid adversely impacting continuity of operations throughout the County.

Layer 3 Communications LLC EX3400-48P Switches with Redundant Power Supplies

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		i	!	1	l	1	EXTENDED
		Ì	!	1	l	EXTENDED	COUNTY COST
		Ì	!	EXTENDED	COUNTY'S	COUNTY'S	AND EXTENDED
PART NUMBER		QTY	LIST PRICE	LIST PRICE	COST	COST	LIST PRICE
	EX3400 48-port 10/100/1000BaseT PoE+, 4 x						
	1/10G SFP/SFP	i I		1	l	1	
	+, 2 x 40G QSFP+, redundant fans, front-to-	Ì	!	1	l	1	
	back airflow, 1 AC	ì	ļ	1	ļ	1	
	PSU JPSU-920-AC-AFO included (optics sold	i I		1	l	1	
EX3400-48P	separately)	50	\$8,802.00	\$440,100.00	\$3,388.77	\$169,438.50	-\$270,661.50
		İ				I	
	EX3400 920W AC Power Supply, front-to-back airflow (power	Ī					
JPSU-920-AC-AFO	cord needs to be ordered separately)	50	\$1,561.00	\$78,050.00	\$600.99	\$30,049.50	-\$48,000.50
31 50-720 AC AT O	cord needs to statical separately)		ψ1,501.00	Ψ70,020.00	φ000.22	ψ30,017.30	ψ 10,000.50
		Í				1	
	Layer 3 Communications Branded	i I		1	l	1	
	PSS Basic Support for EX3400-48P 1 YEAR	ì	ļ	1	ļ	1	
SVC-ND-EX34-48P M	TERM	50	\$383.00	\$19,150.00	\$316.20	\$15,810.00	-\$3,340.00

\$215,298.00 **Extended Totals** \$537,300.00 Extended List Price and Extended Cost Difference = Cost Savings

-\$322,002.00 Percentage Savings

-59.93%