Criteria (points)	PATH Foundation	Pond & Company	Toole Design Group
Organization Qualifications (20 points)	Multiple plans in Metro area.	Multiple plans in Metro area.	Multiple plans in other states. ie., N.C., MD, as well Metro are.
Methodology & Approach to the Project (20 point)	Unclear as to who is project manager; provided schedule;	Schedule provide; level of difficulty of trails low	Prioritized projects; high continuity, coherence and separation of projects provided in schedule.
Description of Proposed Services (10 points)	Did not provide a concise list of deliverables. Did provide a thorough description of services.	Listed deliverables for each task. Provide range of options for standard trails; did not provide much for e-bikes.	Listed deliverables for each task. Provided different standards for different trails.
Qualifications & Responsibilities of Personnel (10 points)	Project Managers for both Prime and Sub have experience with Master Plans.	Both PM and Deputy PM for Prime with multiple experiences with Master Plans.	PM for Prime has limited experience with Master Plans, but Principal-in- charge of project has considerable experience with Master Plans.
Financial Responsibility (5 Points)	Very small balance sheet; Satisfactory cash position; Positive that has been in existence since 1991	Much larger balance sheet, that other 2, but a large component is goodwill & intangibles (paper assets); Company part of Private Equity transaction; In light of above, cash is satisfactory	Small balance sheet; Profitable; Stable, slightly increasing equity position
References (10 points)	Excellent rating by all references. But not project specific to Master Plans.	References non- responsive to inquiry, but those received very good. But not project specific to Master Plans.	Excellent reference ratings and projects relevant to Master Plans.
LSBE Participation (Max. 10)	Full participation with LSBE Dekalb vendor.	Full participation with LSBE MSA vendor.	Full participation with LSBE Dekalb vendor.

RFP 22-500622 Comprehensive Trail – Greenway Master Plan