

December 19, 2022

Ricky Cotton
DeKalb County Magistrate Court (GA)
3630 Camp Circle
Decatur, GA 30032

RE: I - AUG 2022 - 8020828 - Courtroom 1C Option A - Courthouse - Dekalb County Magistrate Court (GA)

I - AUG 2022 - 8020828 - Courtroom 1D Option A - Courthouse - Dekalb County Magistrate Court (GA)

Dear Ricky Cotton

Thank you for the opportunity to submit a quotation for the product supply, installation and training of our integrated audio/video (AV) solution.

BIS Digital provides a complete technology solution based on your needs and requirements which includes planning, design, programming, installation as well as training with on-going support and service. Our ability to design, implement and support a fully integrated AV workflow solution makes BIS unique.

Please don't hestitate to contact me with any questions or concerns.

Sincerely,

Dan Meyer Account Manager (800) 834-7674 Ext 4518 dan.meyer@bisdigital.com

Dan Meyer

Date Monday, December 19, 2022









Quote Number Q-8020828-12.19.2022

I - AUG 2022 - 8020828 - Courtroom 1C Option A - Courthouse - Dekalb County

Magistrate Court (GA) Q-8020958-8.24.2022

I - AUG 2022 - 8020828 - Courtroom 1D Option A - Courthouse - Dekalb County

Magistrate Court (GA)

Sales Consultant Dan Meyer, Account Manager

(800) 834-7674 Ext 4518 / dan.meyer@bisdigital.com

Primary Contact Ricky Cotton, IT Project Manager

3630 Camp Circle Decatur, GA 30032 (404) 294-2150

rtcotton@dekalbcountyga.gov (Email)

Billing Address DeKalb County Magistrate Court (GA) / A-1010328

3630 Camp Circle Decatur, GA 30032

Shipping Address Same

Users To Train TBD

TIPS USA Contract 220704

Installation Notes BIS to upgrade all audio and video for Magistrate Courtrooms to include, new

DSP & Amp with new microphones and personal powered speakers.

Existing ceiling speakers to reused in courtroom with new speakers added to JA

and Judge office.

Sidebar microphone to be added to each courtroom. Sidebar microphone

needs to be routed to court reporter's output. Old hanging microphones to be removed.

New monitor to be placed for gallery view of evidence in the courtroom. Touch screens to be installed for witness to annotate on presented evidence

and clerk to route video on preview and publish.

New monitors to be added for judge, attorneys & clerk to view evidence

presented.

Wired and wireless presentation to installed for attorneys to present evidence with preview/publish feature for judge to review evidence prior to being

published to gallery.

Zoom/WebEx integration included for hybrid courtroom functionality. Room control with iPad included to control audio settings, control power

settings of devices in room.



Dekalb Coun	ty Magistrate Courtro			
Item	Product Code	Qty	Unit Price	Total Price
Sound System				
Professional Digital PA Mixer DANTE Capable	BIS-MX-DAN-USB8PV	1	\$4,950.00	\$4,950.00
w/8ch USB out and POTS/VoIP Interface				
Power Amplifier 4ch. 250W 70v	BIS-AMP-4C250-70S2	1	\$2,600.00	\$2,600.00
ADA Compliant Listening Assist				
Assisted Listening System IR SY5 Pro	BIS-ALS-7522P	1	\$1,595.00	\$1,595.00
Microphones				
18" Gooseneck Microphone	BIS-MIC-GN18-S2	4	\$405.00	\$1,620.00
• Judge	513 WHE GIVES 32		φ 103.00	γ1,020.00
Attorney				
-				
• Attorney				
• Witness	DIC NA CNI I DC C2		ć400.00	¢507.00
Gooseneck Desk Stand w/Programmable	BIS-M-GN-LPS-S2	3	\$199.00	\$597.00
Mute Switch				
 Judge 				
 Attorney 				
 Attorney 				
Microphone Shock Mount Plate w/XLRF	BIS-MS-338646	1	\$99.00	\$99.00
Connector				
Witness				
Unidirectional Condenser Boundary	BIS-M-P5544	1	\$215.00	\$215.00
Microphone				
• Sidebar				
Wireless Microphones				
Wireless System SL Gooseneck Base	BIS-WSSL-GBT-S1	1	\$1,100.00	\$1,100.00
Transmitter	DIS W33E GB1 31		71,100.00	71,100.00
Podium				
Wireless System SL 16" Gooseneck	BIS-WSSL-16GM-S1	1	\$340.00	\$340.00
Microphone	DI3-W33L-10GIVI-31	1	Ç340.00	Ş340.00
• Podium				
	DIC MCCL LILINAT C1	2	\$850.00	¢1 700 00
Wireless System SL Handheld Microphone	BIS-WSSL-HHMT-S1	2	\$850.00	\$1,700.00
Transmitter	DIC MCCL LEA CA	+ -	6200.00	¢.coo.co
Wireless System SL Lavalier Microphone	BIS-WSSL-LM-S1	2	\$300.00	\$600.00
Wireless System SL Bodypack Transmitter	BIS-WSSL-BPT-S1	2	\$600.00	\$1,200.00
Wireless System SL Single-Channel	BIS-WSSL-SCRR-S1	5	\$795.00	\$3,975.00
Rackmount Receiver				
Wireless System SL 2-Bay Tabletop	BIS-WSSL-2BTCS-S1	1	\$300.00	\$300.00
Charging Station				
Wireless System SL 4-Bay Tabletop	BIS-WSSL-4BTCS-S1	1	\$800.00	\$800.00
Charging Station				



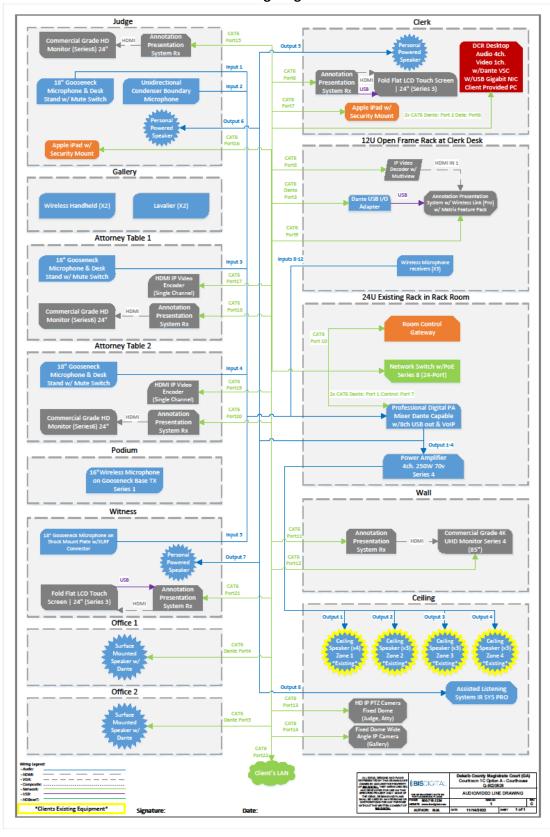
Pesonal Speakers				
Personal Powered Speaker 4.5" Black	BIS-SPKR-PP45	3	\$275.00	\$825.00
4" Surface Mount Powered Speaker w/	BIS-4IN-SM-P-SPKR-D	2	\$650.00	\$1,300.00
Dante				
 Judge and JA Offices 				
DCR Recording Software				
DCR 4ch Digital A/V Recording Software	DCR-4S	1	\$3,100.00	\$3,100.00
(incl. 12 month SAS)			, ,	. ,
DANTE Virtual Sound Card	BIS-DANTE-V64	1	\$145.00	\$145.00
USB Gigabit NIC	BIS-NIC-GB	2	\$32.00	\$64.00
Wireless Presentation/Zoom				
meetings/Video Distribution				
Annotation Presentation System w/Wireless	BIS-CYNAP-PRO	1	\$7,650.00	\$7,650.00
Link (Pro)				. ,
Matrix Feature Pack for BIS-CYNAP	BIS-CYNAP-MFP	1	\$2,900.00	\$2,900.00
Annotation Presentation System Receiver	BIS-CYNAP-REC	6	\$1,925.00	\$11,550.00
HDMI IP Video Encoder	BIS-IP-VE-HDMI-MW	2	\$499.00	\$998.00
Dante USB I/O Adapter	BIS-USB-DANTE-2CHIO	1	\$210.00	\$210.00
Monitors				
Commercial Grade 4K UHD Monitor (85")	BIS-CG-4KUHD-85S5	1	\$4,200.00	\$4,200.00
• Front Wall	DIS CG TROTTE 0303		ŷ 1,200.00	7 1,200.00
Full Motion Wall Mount (60"-100")	BIS-TVM-FM60/100-S2	1	\$295.00	\$295.00
Fold Flat LCD Touch Screen 24"	BIS-FD-LCDTS-24-S3	2	\$625.00	\$1,250.00
Witness			,	. ,
• Clerk				
Commercial Grade HD Monitor (24")	BIS-CG-HD-24S6	3	\$290.00	\$870.00
 Judge 				
 Attorney 				
Attorney				
Cameras				
HD IP PTZ Camera Fixed Dome	BIS-IP-HD-PTZ-FD	1	\$1,450.00	\$1,450.00
Wall Mount for BIS-IP-HD-PTZ-FD	BIS-WMF-IP-HD-PTZ-FD	1	\$140.00	\$140.00
Fixed Dome Wide Angle IP Camera 1080p	BIS-VC-IP-FD-WA	1	\$725.00	\$725.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1	\$725.00	\$725.00
Room Control System				
Room Control Gateway	BIS-RC-RCG-HW3	1	\$1,750.00	\$1,750.00
Used for both rooms			, ,	, ,
Room Control iPads				
Apple iPad (32GB)	BIS-iPad-32	2	\$750.00	\$1,500.00
iPad Ethernet + Power Adapter with	BIS-iPAD-CON-PAL	2	\$165.00	\$330.00
Lightning Connector				



iPad Security Mount (Black)	BIS-iPad-SMNT-B	2	\$135.00	\$270.00
Rack/Networking Equipment/Cabling				
Open Frame Rack 12U	BIS-OFR-12U-S2	1	\$115.00	\$115.00
<u>'</u>			· · · · · · · · · · · · · · · · · · ·	
1U Rack Shelf	BIS-RSLF-1S2	2	\$105.00	\$210.00
Network Switch w/PoE 24-port	BIS-NS-POE-24-S8	1	\$1,400.00	\$1,400.00
Power Distribution System	BIS-PWR-DIST-S2	1	\$265.00	\$265.00
HDMI Cable (3ft.)	BIS-HDMI-3FT-S2	8	\$16.00	\$128.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	6	\$19.00	\$114.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	20	\$15.00	\$300.00
CAT6 Patch Cable (10ft.)	BIS-CAT6-PC10	6	\$25.00	\$150.00
CAT6 Cable Shielded Black	BIS-W-CAT6-SHB-1000	1	\$1,300.00	\$1,300.00
Speaker Wire 16AWG (Plenum)	BIS-W-SPKR-16AWG-500ft	1	\$215.00	\$215.00
Microphone Wire 22AWG (Plenum)	BIS-W-MP-22AWG-500ft	1	\$120.00	\$120.00
Audio Kit 8/8	TK-CON-AudioKit1	1	\$150.00	\$150.00
LAN Kit (SH) 12/25	TK-CON-CAT6SH-Kit1	1	\$35.00	\$35.00
USB 3.0 Cable A to B (6 ft.)	BIS-CBL-USB3-AB6-S2	4	\$19.00	\$76.00
TIPS USA Discount (Contract #220704)	DISCOUNT	1	(\$12,417.65)	(\$12,417.65)
Implementation Services				
Installation Supplies	BIS-INST-SUP	1	\$841.48	\$841.48
Shipping/Handling	S/H	1	\$4,638.02	\$4,638.02
On-site Setup, Installation and Training	SIT	1	\$13,500.00	\$13,500.00
Annual On-Site Service & Support	NMNT-DCR	1	\$8,922.15	\$8,922.15
Sales Tax Rate			%	
Subtotal for Courtroom 1C (Excluding Sales Tax)				\$84,000.00
Subtotal for Courtroom 1D (Excluding Sales Tax)				\$84,000.00
Total for Courtrooms 1C and 1D				\$168,000.00



Wiring Diagram





Optimal Specifications for BIS DCR Digital PC Systems

2/4 Channel Audio Only

- 8GB RAM
- 512GB SSD Hard Drive
- Intel Core i5 Processor
- Ethernet RJ-45 Network Interface 100/1000 (x2 if using DANTE protocol)
- USB 3.0 Ports
- Microsoft Windows 10 Professional

All specifications are subject to change without notice. All computers sourced from third parties must first be approved by BIS Digital prior to purchase.

Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at 'the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

Equipment Installation and Head End Connections

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.



Order Summary

Date	Monday, December 19, 2022	
Quote Number	Q-8020828-12.19.2022	
	Q-8020958-8.24.2022	
Account Name	DeKalb County Magistrate Court (GA)	
Total (Excluding Sales Tax)	\$168,000.00	

Terms and	Conditions
-----------	------------

Effective Period This proposal is a firm offer for 60 days from quote date Monday, December 19, 2022. **Tax Status** Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital. **Payment Terms** Deposit: All orders above \$5,000 require a 50% deposit. Once the order and deposit is

confirmed (received) by BIS Digital, scheduling of the installation / and shipment of goods

will occur.

Balance: The remaining balance is to be paid on the completion of the installation.

(delivery of goods at customer site)

Install Cancellation If customer cancels (or postpones) a mutually agreed upon installation date, BIS Digital

reserves the right to ship to customer and invoice for hardware, software or other

materials procured for the project.

Restocking Fee 20% restocking fee will be charged for all cancelled orders

Site Preparation Customer is required to supply all conduit and cable pulls not listed on this quote.

Customer will be responsible for any additional wiring or installation supplies needed

during installation.

Training

BIS Digital will provide full training of all system users per agreed training schedule. **Limited Warranty** All BIS supplied new systems (Hardware & Software) are covered for 90 days following

date of installation/delivery. Warranty does not cover On-Site Technical Support,

Shipping costs, or Software upgrades (See Software Assurance below).

Annual Software Assurance entitles user to unlimited software upgrades throughout the Software Assurance

one-year term, at the cost of \$380 per license/year.

Disclaimer: Unforeseen supply chain disruptions or component shortages may impact hardware availability. As a result, items listed in this quotation may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives.

This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment.

* Accepted by:			
	Name		Title
	Signature		Date
* Accounts Payable Info	ormation * Required for ord	er to be processed*	
A/P Contact:			
	Name		Phone Number
	Email Address		 Fax #
Is a Purchase Order req	uired for processing?	P.O. #	