



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Agenda Item

File ID: 2022-2352

Substitute

2/28/2023

**Purchasing Type:** Low Bidders (LB)

**Public Hearing:** YES ☐ NO ☒

**Department:** Purchasing & Contracting

### AGENDA ITEM:

**Commission District(s):** ALL

LB - Invitation No. 21-101466 Rental of Various Heavy Equipment (Three (3) Year Multiyear Contract): for use by the Departments of Public Works - Roads & Drainage (R&D) and Sanitation. Consists of the rental of various heavy equipment. Recommend award to the lowest, responsive and responsible bidders: H & E Equipment Services, Inc.; Herc Rentals, Inc.; Sunbelt Rentals, Inc.; and Yancey Brothers Company. Total Amount Not To Exceed: \$1,120,000.00.

**Information Contact:** Michelle Butler, Procurement Manager

**Phone Number:** (404) 687-3581

### PURPOSE:

Consists of the rental of various heavy equipment. Nine (9) bids were received.

This substitute is being submitted to: revise the requesting User Departments; the recommended total award amount; and the recommended estimated award amounts for each recommended awardee.

### RECOMMENDATION:

Recommend award to the lowest, responsive, and responsible bidders:

Item Nos.: 4-6, 9, 12, 18-24, 27-30, 32, 36-37, 44-45, 51, 55-58, 60, 62, 67, 72-77, 94-105, 108-112, 114, 127, 131, 142-145, 149

H & E Equipment Services, Inc., 5355 Morse Drive, Decatur, GA 30035

Estimated Amount Not to Exceed: \$30,000.00

Item Nos.: 49-50, 61, 63, 65-66, 80-81, 84-85, 116-117, 126, 130, 138-139

Herc Rentals, Inc., 27500 Riverview Center Blvd., Bonita Springs, FL 34134

Estimated Amount Not to Exceed: \$30,000.00

Item Nos.: 1-3, 7-8, 10-11, 13-17, 25, 31, 34-35, 52-54, 70-71, 86-89, 92-93, 113, 115, 118-119, 128-129, 132 -135, 140-141, 146-147, 150-151

Sunbelt Rentals, Inc., 2341 Deerfield Drive, Fort Mill, SC 29715

Estimated Amount Not to Exceed: \$530,000.00



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Item Nos.: 26, 33, 38-40, 41-43, 46-48, 59, 64, 68-69, 78-79, 82-83, 90-91, 106-107, 120-125, 136-137, 148

Yancey Brothers Company, 300 Lee Industrial Boulevard, Austell, GA 30168

Estimated Amount Not to Exceed: \$530,000.00

Total Amount Not To Exceed: \$1,120,000.00

## **ADDITIONAL INFORMATION:**

- |                                       |  |
|---------------------------------------|--|
| 1. Contract Effective Date:           | 10 Days from Acknowledgement of Notice To Proceed  |
| 2. Contract Expiration Date:          | December 31, 2026                                  |
| 3. Amount Spent on Previous Contract: | \$1,745,464.00                                     |
| 4. Funding:                           | \$250,000.00 - General - Operating (R&D)           |
|                                       | \$750,000.00 - Stormwater Management- Oper. (R&D)  |
|                                       | \$120,000.00 - Enterprise - Operating (Sanitation) |

## 5. Additional Bidders:

Border Equip. Co.  
3185 Moreland Ave.  
Conley, GA 30281  
(Non-Responsive)

Flint Equipment Co.  
4500 Wendell Drive  
Atlanta, GA 30336  
(Non-Responsive)

Mashburn Equipment, LLC  
425 Frontage Road Ringgold, GA 30736  
(Non-Responsive)

Sunstate Equipment Co., LLC  
4460 Moreland Ave.  
Conley, GA 30288  
(Non-Responsive)

Synergy Rents, LLC  
3660 Erindale Drive Valrico, FL 33596  
(Non-Responsive)



ITB No. 21-101466 - Rental of Various Heavy Equipment  
[\*Three (3) Year Multiyear Contract]  
(\*Provide Funding Total for 3 years; per Purchasing Policy)

**User Department's Recommendation**

User Department Name: PW-Sanitation

Yancey Bros  
Sunbelt Rentals

Recommended Bidders: H&E Equipment meets our approval.  
Herc Rentals

Project Amount This Term: \$120,000.00

**Funding:**

General ☐ Enterprise x ☒ 3 Digit Fund Code 541 – Sanitation Enterprise  
CIP Line Item No. (if applicable): \_\_\_\_\_

**Justification:**

PW- Sanitation recommends award to all four bidders. These contracts provide heavy rental equipment for use by the Seminole Road Landfill and/or other Sanitation facilities.

Yancey Bros = \$30,000.00  
Sunbelt Rentals = \$30,000.00  
H&E Equipment = \$30,000.00  
Herc Rentals = \$30,000.00

Total = \$120,000.00

Tracy A. Hutchinson  
Name, \_\_\_\_\_

Tracy A. Hutchinson  
Department Director

2/17/23  
Date

ITB No. 21-101466 - Rental of Various Heavy Equipment  
[\*Three (3) Year Multiyear Contract]  
(\*Provide Funding Total for 3 years; per Purchasing Policy)

**User Department's Recommendation**

**User Department Name:** PW-Roads & Drainage

**Recommended Bidder(s):** Sunbelt Rentals, Yancey Bros meets our approval.

**Project Amount This Term:** \$1,000,000.00.

- Sunbelt Rental: \$5000,000.00
- Yancey Bro: \$500,000.00

**Funding:**

General ☒ Enterprise ☒ 3 Digit Fund Code 271/581

CIP Line-Item No. (if applicable): \_\_\_\_\_

**Justification:** The Rental of Various Heavy Equipment contracts addresses the need to protect local infrastructure from the harmful effects of stormwater pollution caused by stormwater runoff, reduce erosion, and prevent downstream flooding caused by an increase in upstream impervious surfaces.

\_\_\_\_\_  
Name, Title Date  
Peggy V. Allen Deputy Director

2 8/3/25  
\_\_\_\_\_  
Department Director Date