



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Agenda Item

File ID: 2022-2573

Substitute

3/28/2023

**Purchasing Type:** Low Bidders (LB)

**Public Hearing:** YES ☐ NO ☒

**Department:** Purchasing & Contracting

### **AGENDA ITEM:**

**Commission District(s):** All

LB - Invitation No. 22-101507 Water Meters and Parts (Three (3) Year Multiyear Contract): for use by the Department of Watershed Management (DWM). Consists of the replacement and installation of water meters and parts. Recommend award to the sole bidder who is responsive and responsible: Kendall Supply, Inc. Amount Not To Exceed: \$22,525,310.00.

**Information Contact:** Michelle Butler, Procurement Manager

**Phone Number:** (404) 687-3581

### **PURPOSE:**

Consists of the replacement and installation of water meters and parts. One (1) bid was received.

This substitute is being submitted to revise the recommended award amount.

### **RECOMMENDATION:**

Recommend award to the sole bidder who is responsive and responsible:

Kendall Supply, Inc., 2941 Piedmont Road, NE, Suite D, Atlanta, GA 30303

Amount Not To Exceed: \$22,525,310.00

### **ADDITIONAL INFORMATION:**

- |                                       |                                |
|---------------------------------------|--------------------------------|
| 1. LSBE Participation:                | 20%                            |
| 2. Contract Effective Date:           | 10 days from Notice to Proceed |
| 3. Contract Expiration Date:          | December 31, 2026              |
| 4. Amount Spent on Previous Contract: | \$30,344,254.81                |
| 5. Funding:                           | Enterprise - Operating (DWM)   |

**TO:** The Department of Watershed Management

**FROM:** Judi Moore, Purchasing & Contracting - Team A

**SUBJECT:** ITB No.22-101507 Water Meters and Parts (Three (3) Multi-Year Contract)

**DATE:** March 17, 2023

It is requested that you do the following:

1. Please review the attached bids associated with the above referenced solicitation and provide your award recommendation. You are looking for the lowest, responsive and responsible bidder. Your review should ensure that you are confident that your recommended supplier(s) can in fact provide the goods and services required.
2. Please provide the following information in the space provided on page two:
  - a. Specific justification why in your professional opinion the recommended vendor should be awarded the contract.
  - b. Advise of any problems in connection with the selected vendor(s), if any exist.
  - c. If you find bidders who offer lower prices than your recommended supplier(s), then you must provide specific justification why they are either non-responsive\* (did not follow the instructions found in the solicitation) or non-responsible\*\* (not able to perform/deliver as minimally required according to the scope of work found in the solicitation).

*\*Note – The Department of Purchasing and Contracting is ultimately responsible in determining if a bidder is non-responsive, but input/feedback from the user department is always important to us.*

*\*\*Note – The user department and the Department of Purchasing and Contracting must mutually agree before determining if a bidder is non-responsible.*

3. Return completed required documents within ten **(10)** business days.

Should you have any questions, please call me at **(404-371-6338)** regarding, ITB No.22-101507 Meters and Parts (Three (3) Multi-Year Contract)

**User Department's Recommendation**

**Recommended Bidder(s):** Kendall Supply Inc meets our approval.

**Amount Spent on Previous Contract:** \$ 32,578,269.05

**Name of Fund:** Enterprise ( 511)

**Project Amount This Term:** \$22,525,310.00

**Justification:**

DeKalb County Watershed Management has ongoing projects for Water Meter Replacement Project throughout the upcoming contract term that will require water meters as well as ancillary materials and parts. There was also a recent price increase for water meters and parts. Additionally, there are much longer than normal lead times with water meters and parts that also affects the over all product cost. Please note that this is a multi-year contract and the amount of \$22,525,310.00 reflects the total for 3 years  
Year 1 \$7,508,436.66  
Year 2 - \$7,508,436.66  
Year 3 - \$7,508,436.66

David Hayes, Director- DWM

Name, Title

Date

David Hayes

Department Director

Date

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Hayes  
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