## COMPUTING: PERCENTAGE DISCOUNT OFF LIST PRICE EFFECTIVE DATE 6/17/2019

DELL MARKETING LP		
<u>Products</u>	Standard Discount% Off List Price	Education Discount% Off List Price
Category A		
Desktops	13%	15%
Peripherals	5%	5%
Accessories	5%	5%
Services	0%	0%
Category A		
<u>Laptops</u>	13%	15%
Peripherals	5%	5%
Accessories	5%	5%
Services	0%	0%
Category A		
<u>Tablets</u>	13%	15%
Peripherals	5%	5%
Accessories	5%	5%
Services	0%	0%
Category B		
Ruggedized Computing	13%	15%
Peripherals	5%	5%
Accessories	5%	5%
Services	0%	0%
Category C		
Thin Clients	13%	15%
Peripherals	5%	5%
Accessories	5%	5%
Services	0%	0%
Category E		
Peripherals	13%	15%
Accessories	13%	15%
Services	0%	0%