

July 13, 2023

Nicholes Burden
DeKalb County State Court (GA)
State Court Of DeKalb County
556 N. McDonough Street
Decatur, GA 30030

RE: I - DEC 2022 - 8021934 - Courtroom B-11 Option A - Camp Circle - DeKalb County State Court (GA)
I - DEC 2022 - 8022020 - Courtroom B-10 Option A - Camp Circle - DeKalb County State Court (GA)
I - DEC 2022 - 8022021 - Courtroom B-9 Option A - Camp Circle - DeKalb County State Court (GA)
I - DEC 2022 - 8022022- Courtroom B-8 Option A - Camp Circle - DeKalb County State Court (GA)

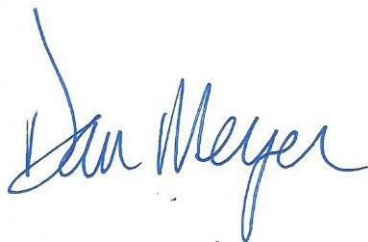
Dear Nicholes Burden

Thank you for the opportunity to submit a quotation for the product supply, installation and training of our integrated audio/video (AV) solution.

BIS Digital provides a complete technology solution based on your needs and requirements which includes planning, design, programming, installation as well as training with on-going support and service. Our ability to design, implement and support a fully integrated AV workflow solution makes BIS unique.

Please don't hesitate to contact me with any questions or concerns.

Sincerely,



Dan Meyer
Account Manager
(800) 834-7674 Ext 4518
dan.meyer@bisdigital.com



1350 NE 56th Street, Suite 300
Ft. Lauderdale, FL 33334



Sales: (800) 834-7674
Support: (800) 715-1234



Email: info@bisdigital.com
Web: www.bisdigital.com

Date	Thursday, July 13, 2023
Quote Number	Q-8021934-7.13.2023 I - DEC 2022 - 8021934 - Courtroom B-11 Option A - Camp Circle - Dekalb County State Court (GA) Q-8022020-7.13.2023 I - DEC 2022 - 8021934 - Courtroom B-10 Option A - Camp Circle - Dekalb County State Court (GA) Q-8022021-7.13.2023 I - DEC 2022 - 8021934 - Courtroom B-9 Option A - Camp Circle - Dekalb County State Court (GA) Q-8022022-7.13.2023 I - DEC 2022 - 8021934 - Courtroom B-8 Option A - Camp Circle - Dekalb County State Court (GA)
Sales Consultant	Dan Meyer, Account Manager (800) 834-7674 Ext 4518 / dan.meyer@bisdigital.com
Primary Contact	Nicholes Burden, Camp Circle Technology State Court Of Dekalb County 556 N. McDonough Street Decatur, GA 30030 (404) 371-2354 nburden@dekalbcountyga.gov (Email)
Billing Address	Dekalb County State Court (GA) / A-1000589 State Court Of Dekalb County 556 N. McDonough Street Decatur, GA 30030
Shipping Address	Camp Circle Building 3630 Camp Circle Decatur, GA 30030
Users To Train	TBD
Wiring Required	Yes
Installation Notes	BIS to re-use and re-configure DSP for courtroom. New Amp to be installed and re-zoned. New 18" Gooseneck microphones to be installed in courtroom, reuse existing shock mounts Add Gooseneck bases at attorney tables Add Dante Network monitors and speakers to judge offices to listen to audio from courtrooms Monitors to be added for judge and attorneys to view evidence presented New 75" monitor to be wall mounted for jury viewing of evidence

New laser projector to be added to replace old projector, re-use existing projector screen
New document camera to be added to replace old document camera.
Touch screens to be installed for podium and witness to annotate on presented evidence and route video for preview/publish
Wired and wireless presentation to be installed for attorneys to present evidence with preview/publish feature for judge to review evidence prior to being published to gallery
Zoom/WebEx integration included for hybrid courtroom functionality
Room control with iPads included to control audio settings, control power settings of devices and audio in the courtrooms.
Each room will be set up to use for overflow from one courtroom to another for social distancing, for both audio and video.

Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

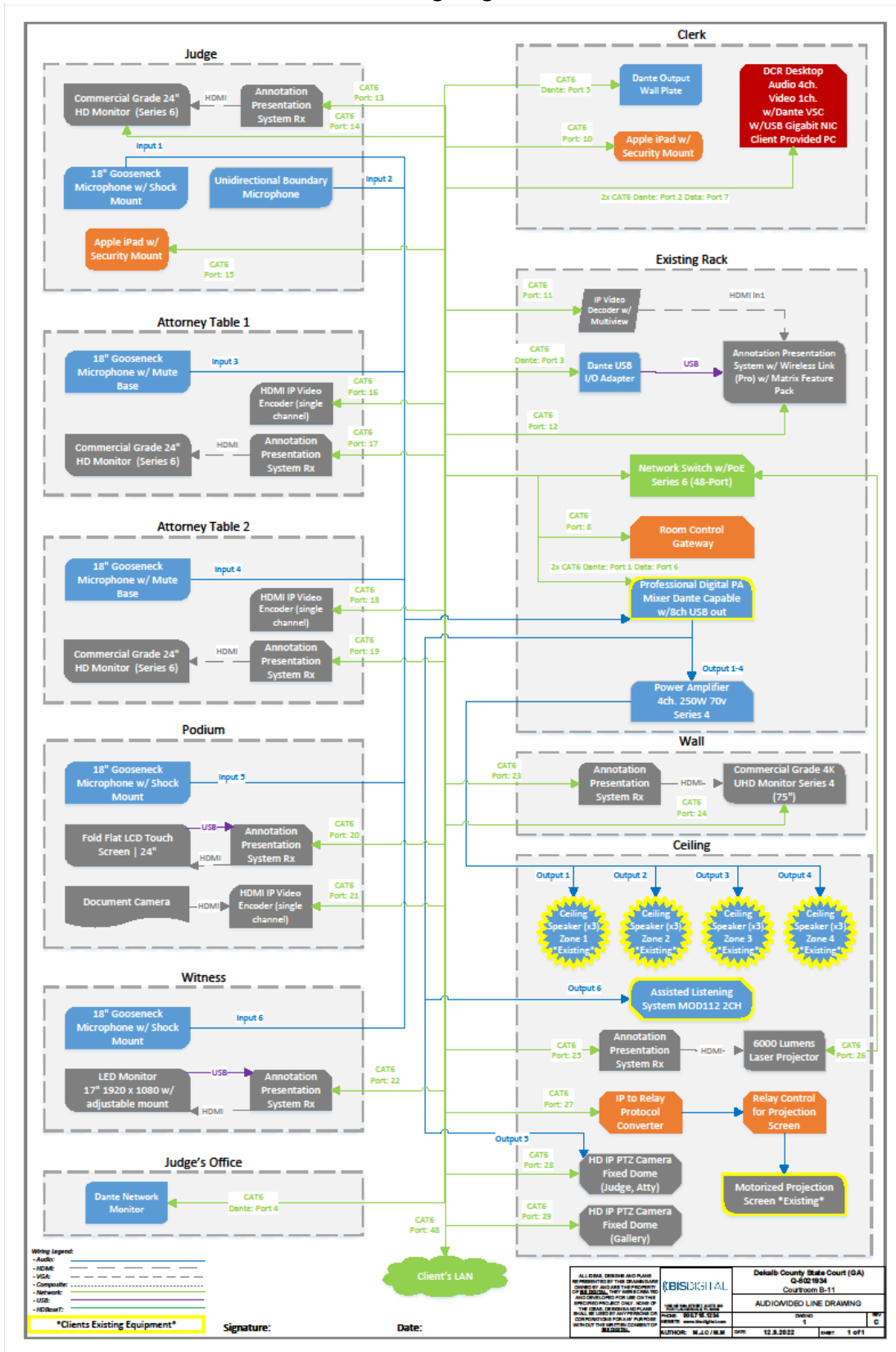
Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

Equipment Installation and Head End Connections

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.

Wiring Diagram



Dekalb County State Courtrooms – Camp Circle B-11, B-10, B-9, B-8				
Item	Product Code	Qty	Unit Price	Total Price
Amplifier				
Power Amplifier 4ch. 250W 70v	BIS-AMP-4C250-70S2	1	\$2,600.00	\$2,600.00
Microphones				
18" Gooseneck Microphone <ul style="list-style-type: none"> Judge Witness Attorney Attorney Podium 	BIS-MIC-GN18-S2	5	\$405.00	\$2,025.00
Gooseneck Desk Stand w/Programmable Mute Switch <ul style="list-style-type: none"> Attorney tables 	BIS-M-GN-LPS-S2	2	\$199.00	\$398.00
Unidirectional Condenser Boundary Microphone <ul style="list-style-type: none"> Sidebar 	BIS-M-P5544	1	\$215.00	\$215.00
DCR Recording Software				
DCR 4ch Digital A/V Recording Software (incl. 12 month SAS)	DCR-4S	1	\$3,100.00	\$3,100.00
DANTE Virtual Sound Card	BIS-DANTE-V64	1	\$145.00	\$145.00
USB Gigabit NIC	BIS-NIC-GB	3	\$32.00	\$96.00
Judge's office – audio feeds from courtrooms				
DANTE Network Monitor	BIS-DAN-NM	1	\$1,150.00	\$1,150.00
PC Speakers	BIS-SP-PC-S2	1	\$55.00	\$55.00
Court Reporter feeds				
DANTE Dual Male XLR/Headphone Output Wall Plate	BIS-DAN-2XLR-OUT-WP	1	\$775.00	\$775.00
Single Gang Blank Wall Plate	BIS-SG-B-WP	1	\$4.00	\$4.00
Cameras				
HD IP PTZ Camera Fixed Dome	BIS-IP-HD-PTZ-FD	2	\$1,450.00	\$2,900.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1	\$725.00	\$725.00
HDMI wired inputs				
HDMI IP Video Encoder <ul style="list-style-type: none"> Attorney tables Podium 	BIS-IP-VE-HDMI-MW	3	\$499.00	\$1,497.00
Document Camera				
Digital Document Camera	BIS-DDC-GEN6	1	\$4,315.00	\$4,315.00

Wireless presentation/Video Distribution/Zoom/WebEx integration				
Annotation Presentation System w/Wireless Link (Pro)	BIS-CYNAP-PRO	1	\$7,650.00	\$7,650.00
Matrix Feature Pack for BIS-CYNAP	BIS-CYNAP-MFP	1	\$2,900.00	\$2,900.00
Annotation Presentation System Receiver	BIS-CYNAP-REC	7	\$1,925.00	\$13,475.00
Monitors				
Fold Flat LCD Touch Screen 24" <ul style="list-style-type: none"> Podium 	BIS-FD-LCDTS-24-S3	1	\$625.00	\$625.00
LED Monitor 17" 1920 x 1920 <ul style="list-style-type: none"> Witness 	BIS-LED-1S4	1	\$800.00	\$800.00
Commercial Grade 4K UHD Monitor (75") <ul style="list-style-type: none"> Jury 	BIS-CG-4KUHD-75S4	1	\$3,100.00	\$3,100.00
Full Motion Wall Mount (60"-100")	BIS-TVM-FM60/100-S2	1	\$295.00	\$295.00
1.26:1 - 2.02:1 6000 Lumens Laser Projector <ul style="list-style-type: none"> Gallery 	BIS-PRJ-1.26-2.02-LP6000	1	\$3,260.00	\$3,260.00
Inverted LCD/DLP Projector Mount	BIS-PRJ-MNT-ILD	1	\$315.00	\$315.00
Commercial Grade HD Monitor (24") <ul style="list-style-type: none"> Judge Attorney table Attorney table 	BIS-CG-HD-24S6	3	\$290.00	\$870.00
DANTE USB I/O Adapter	BIS-USB-DANTE-2CHIO	1	\$210.00	\$210.00
Room Control System w/iPads				
Room Control Gateway	BIS-RC-RCG-HW3	1	\$1,750.00	\$1,750.00
IP to IR Protocol Converter for Room Control System	BIS-RC-IP-IR3-S2	1	\$215.00	\$215.00
Low Voltage Relay Protocol Converter for Room Control System	BIS-PR-MSIC-LVRC	1	\$350.00	\$350.00
IP to Relay Protocol Converter for Room Control System	BIS-RC-IP-RLY	1	\$325.00	\$325.00
Apple iPad	BIS-iPad-32	2	\$750.00	\$1,500.00
iPad Security Mount (Black)	BIS-iPad-SMNT-B	2	\$135.00	\$270.00
iPad Ethernet + Power Adapter with Lightning Connector	BIS-iPAD-CON-PAL	2	\$165.00	\$330.00
Network equipment/Cabling				
1U Rack Shelf	BIS-RSLF-1S2	1	\$105.00	\$105.00
Forward Horizontal Lacer Bar (4 Pack)	BIS-FHLB	1	\$62.00	\$62.00
1U Brush Grommet Cable Pass-Through Panel	BIS-BGCPT-1U-S1	1	\$65.00	\$65.00
Network Switch w/PoE 48-port	BIS-NS-POE-48-S8	1	\$2,400.00	\$2,400.00
Power Distribution System	BIS-PWR-DIST-S2	1	\$419.99	\$419.99
Microphone Wire 22AWG (Plenum)	BIS-W-MP-22AWG-500ft	2	\$120.00	\$240.00
CAT6 Cable Shielded Black	BIS-W-CAT6-SHB-1000	2	\$1,300.00	\$2,600.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	15	\$15.00	\$225.00

CAT6 Patch Cable (10ft.)	BIS-CAT6-PC10	16	\$25.00	\$400.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	14	\$19.00	\$266.00
HDMI Cable (15ft.)	BIS-HDMI-15FT-S2	1	\$32.00	\$32.00
TIPS Contract 220704 – Audio Visual Equipment, Supplies, and Services	BIS-X-TIPS	1	(\$9,247.88)	(\$9,247.88)
Implmentation Services				
Installation Supplies	BIS-INST-SUP	1	\$975.82	\$975.82
Shipping/Handling	S/H	1	\$4,405.16	\$4,405.16
On-site Setup, Installation and Traninig	SIT	1	\$13,500.00	\$13,500.00
Annual On-Site Service & Support	NMNT-DCR	1	\$8,542.80	\$8,542.80
			Sales Tax Rate	_____%
			Subtotal for room B-11 (Excluding Sales Tax)	\$83,230.89
			Subtotal for room B-10 (Excluding Sales Tax)	\$83,230.89
			Subtotal for room B-9 (Excluding Sales Tax)	\$83,230.89
			Subtotal for room B-8 (Excluding Sales Tax)	\$83,230.89
			Total for this project (Excluding Sales Tax)	\$332,923.56

Optimal Specifications for BIS Digital PC Systems

4 Channel Audio Only

- 8GB RAM
- 512GB SSD Hard Drive
- Intel Core i5 Processor
- Ethernet RJ-45 Network Interface 100/1000 (x2 if using DANTE protocol)
- USB 3.0 Ports
- Microsoft Windows 10 Professional

All specifications are subject to change without notice. All computers sourced from third parties must first be approved by BIS Digital prior to purchase.



Order Summary

Date	Thursday, July 13, 2023
Quote Number	See quote numbers on Page 1
Account Name	Dekalb County State Court (GA)
Total (Excluding Sales Tax)	\$332,923.56

Terms and Conditions

- Effective Period** This proposal is a firm offer for 30 days from July 13, 2023.
- Tax Status** Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital.
- Payment Terms**
 - Deposit:** All orders above \$5,000 require a 50% deposit. Once the order and deposit is confirmed (received) by BIS Digital, scheduling of the installation / and shipment of goods will occur.
 - Balance:** The remaining balance is to be paid on the completion of the installation. (delivery of goods at customer site)
- Install Cancellation** If customer cancels (or postpones) a mutually agreed upon installation date, BIS Digital reserves the right to ship to customer and invoice for hardware, software or other materials procured for the project.
- Restocking Fee** 20% restocking fee will be charged for all cancelled orders
- Site Preparation** Customer is required to supply all conduit and cable pulls not listed on this quote. Customer will be responsible for any additional wiring or installation supplies needed during installation.
- Training** BIS Digital will provide full training of all system users per agreed training schedule.
- Limited Warranty** All BIS supplied new systems (Hardware & Software) are covered for 90 days following date of installation/delivery. Warranty does not cover On-Site Technical Support, Shipping costs, or Software upgrades (See Software Assurance below).
- Software Assurance** Annual Software Assurance entitles user to unlimited software upgrades throughout the one-year term, at the cost of \$380 per license/year.

Disclaimer: Unforeseen supply chain disruptions or component shortages may impact hardware availability. As a result, items listed in this quotation may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives.

This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment.

* Accepted by: _____

Name Title

Signature Date

*** Accounts Payable Information * Required for order to be processed***

A/P Contact: _____

Name Phone Number

Email Address Fax #

Is a Purchase Order required for processing? _____ **P.O. #** _____