

PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM

TO: Chasity Cantrell
 Delkalb GA Police Department
 GA USA

FROM: Heather Castellanos
 Carahsoft Technology Corp.
 11493 Sunset Hills Road
 Suite 100
 Reston, Virginia 20190

EMAIL: cdcantrell@dekalbcountyga.gov

EMAIL: Heather.Castellanos@carahsoft.com

PHONE:

PHONE: (571) 662-3750

FAX:

TERMS: Contract Number: 99999-SPD-T20190814-0001
 NASPO Master Contract Number: AR2472
 Contract Term: 08/14/2019 to 09/15/2026
 Shipping Point: FOB Destination
 Credit Cards: VISA/MasterCard/AMEX
 Remit To: Same as Above
 Payment Terms: Net 30 (On Approved Credit)
 Sales Tax May Apply

QUOTE NO: 36794911
QUOTE DATE: 06/06/2023
QUOTE EXPIRES: 09/30/2023
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$249,802.99

TOTAL QUOTE: \$249,802.99

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LINE NO.	PART NO.	DESCRIPTION	PRICING	QUOTE PRICE	QTY	EXTENDED PRICE
6	OG-SWCW-B100150M-AR-3Y-491	Accounting & Finance Export - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCW-B100150M-AR-3Y Start Date: 10/01/2023 End Date: 09/30/2024	LIST: \$3,150.00 CONTR: \$3,118.50	\$2,007.77	COOP 1	\$2,007.77
7	OG-SWCB-B100150M-AR-3Y-491	Premium Support - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCB-B100150M-AR-3Y Start Date: 10/01/2023 End Date: 09/30/2024	LIST: \$28,214.00 CONTR: \$27,931.86	\$6,525.26	COOP 1	\$6,525.26
8	OG-TWAA-B100150M-AR-3Y-491	OpenGov University - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-TWAA-B100150M-AR-3Y Start Date: 10/01/2023 End Date: 09/30/2024	LIST: \$2,500.00 CONTR: \$2,475.00	\$1,505.83	COOP 1	\$1,505.83
9	OG-PSBG-B100150M-OT-0Y-491	Professional Services Deployment - Prepaid - Between \$100-150 Million - 0Y OpenGov, Inc. - OG-PSBG-B100150M-OT-0Y Start Date: 10/01/2023 End Date: 09/30/2024	LIST: \$300.00 CONTR: \$297.00	\$215.83	COOP 348	\$75,108.84
YEAR 1 SUBTOTAL:						\$130,523.36
YEAR 2						
10	OG-SWCC-B150200M-AR-3Y-491	Citizen Services — 1 Service Area - Between \$150-200 Million - 3Y OpenGov, Inc. - OG-SWCC-B150200M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$52,699.00 CONTR: \$52,172.01	\$41,846.98	COOP 1	\$41,846.98
11	OG-SWCQ-B100150M-AR-3Y-491	Master Address Table or Assessor System Integration - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCQ-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$3,150.00 CONTR: \$3,118.50	\$2,635.20	COOP 1	\$2,635.20
12	OG-SWCY-B100150M-AR-3Y-491	Flag Integration (per system) - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCY-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$1,575.00 CONTR: \$1,559.25	\$1,054.07	COOP 1	\$1,054.07
13	OG-SWCV-B100150M-AR-3Y-491	AutoFill Interfaces (per import) - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCV-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$1,575.00 CONTR: \$1,559.25	\$1,054.07	COOP 1	\$1,054.07
14	OG-SWCU-B100150M-AR-3Y-491	Contractor License Verification Autofill - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCU-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$1,575.00 CONTR: \$1,559.25	\$1,054.07	COOP 1	\$1,054.07

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LINE NO.	PART NO.	DESCRIPTION	PRICING	QUOTE PRICE	QTY	EXTENDED PRICE
15	OG-SWCW-B100150M-AR-3Y-491	Accounting & Finance Export - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCW-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$3,150.00 CONTR: \$3,118.50	\$2,108.16	COOP 1	\$2,108.16
16	OG-SWCB-B100150M-AR-3Y-491	Premium Support - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCB-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$28,214.00 CONTR: \$27,931.86	\$6,851.52	COOP 1	\$6,851.52
17	OG-TWAA-B100150M-AR-3Y-491	OpenGov University - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-TWAA-B100150M-AR-3Y Start Date: 10/01/2024 End Date: 09/30/2025	LIST: \$2,500.00 CONTR: \$2,475.00	\$1,581.11	COOP 1	\$1,581.11
YEAR 2 SUBTOTAL:						\$58,185.18
YEAR 3						
18	OG-SWCC-B150200M-AR-3Y-491	Citizen Services — 1 Service Area - Between \$150-200 Million - 3Y OpenGov, Inc. - OG-SWCC-B150200M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$52,699.00 CONTR: \$52,172.01	\$43,939.33	COOP 1	\$43,939.33
19	OG-SWCQ-B100150M-AR-3Y-491	Master Address Table or Assessor System Integration - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCQ-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$3,150.00 CONTR: \$3,118.50	\$2,766.95	COOP 1	\$2,766.95
20	OG-SWCY-B100150M-AR-3Y-491	Flag Integration (per system) - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCY-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$1,575.00 CONTR: \$1,559.25	\$1,106.78	COOP 1	\$1,106.78
21	OG-SWCV-B100150M-AR-3Y-491	AutoFill Interfaces (per import) - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCV-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$1,575.00 CONTR: \$1,559.25	\$1,106.78	COOP 1	\$1,106.78
22	OG-SWCU-B100150M-AR-3Y-491	Contractor License Verification Autofill - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCU-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$1,575.00 CONTR: \$1,559.25	\$1,106.78	COOP 1	\$1,106.78
23	OG-SWCW-B100150M-AR-3Y-491	Accounting & Finance Export - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCW-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$3,150.00 CONTR: \$3,118.50	\$2,213.56	COOP 1	\$2,213.56

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LINE NO.	PART NO.	DESCRIPTION	PRICING	QUOTE PRICE	QTY	EXTENDED PRICE
24	OG-SWCB-B100150M-AR-3Y-491	Premium Support - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-SWCB-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$28,214.00 CONTR: \$27,931.86	\$7,194.09	COOP 1	\$7,194.09
25	OG-TWAA-B100150M-AR-3Y-491	OpenGov University - Between \$100-150 Million - 3Y OpenGov, Inc. - OG-TWAA-B100150M-AR-3Y Start Date: 10/01/2025 End Date: 09/30/2026	LIST: \$2,500.00 CONTR: \$2,475.00	\$1,660.18	COOP 1	\$1,660.18
YEAR 3 SUBTOTAL:						\$61,094.45
SUBTOTAL:						\$249,802.99
TOTAL PRICE:						\$249,802.99
TOTAL QUOTE:						\$249,802.99

Billing Frequency: Annually in Advance

Year 1 + Professional Services- \$130,523.36

Period of Performance:
10/01/2023-09/30/2024

Option Year 2 Subscription Term-\$58,185.18

Period of Performance: 10/01/2024-09/30/2025

Option Year 3 Subscription Term-\$61,094.45

Period of Performance: 10/01/2025-09/30/2026