

**DEPARTMENT OF PURCHASING AND CONTRACTING  
EVALUATION SUMMARY**

Criteria					
Proposers	Understanding the Purpose and Method of Approach	Capability and Qualifications	Originality and Innovativeness	Cooperative Work Experience	LSBE Points
Atlas	<ul style="list-style-type: none"> <li>o They showed they understood exactly what was requested and how to achieve it.</li> <li>o The work plan outline how the PM gets involves, does a field reconnaissance, performs pre-reviews of each deliverable</li> <li>o The project approach was detailed and addressed the scope of work required.</li> </ul>	<ul style="list-style-type: none"> <li>o Lots of experience with DWM</li> <li>o Information was clearly defined on the organizational qualifications and team experience.</li> <li>o Atlas gave very thorough examples of project experience that included current team members.</li> </ul>	<ul style="list-style-type: none"> <li>o Good plans and effective scope of how to accomplish task</li> <li>o Included in the proposal their "value add" and how to handle unusual situations but does not provide any originality or innovativeness.</li> <li>o Atlas gave examples of how the firm overcame obstacles during COVID</li> </ul>	<ul style="list-style-type: none"> <li>o Good qualified personnel assigned to each</li> <li>o Stood out greatly with the Deputy Project Manager.</li> <li>o Atlas gave examples of its experience working with its proposed team members.</li> </ul>	<ul style="list-style-type: none"> <li>o LSBE DeKalb: 20%</li> <li>o LSBE MSA: 0%</li> <li>o Total LSBE Points: 10</li> </ul>
The Bernard Group	<ul style="list-style-type: none"> <li>o Consultant has explained their approach to this project very well and showed plenty of experience</li> <li>o Proposal states the services that will be provided and these services do meet the contract requirements.</li> <li>o The firm did not address each of the required tasks outlined and the response seem to be more cookie cutter</li> </ul>	<ul style="list-style-type: none"> <li>o Key team member show good experience.</li> <li>o Not sure of the roles and responsibilities because they only identify Bernard Johnson has the main contact</li> <li>o Project examples were not thorough and did not involve all the required tasks outlined in the county's scope of work</li> </ul>	<ul style="list-style-type: none"> <li>o Did not go into detail</li> <li>o Nothing was provided. Only outlined the tasks.</li> <li>o Project management software was highlighted as a useful tool.</li> </ul>	<ul style="list-style-type: none"> <li>o Atlas gave examples of its experience working with its proposed team members</li> <li>o Resumes did not align with team that will support this contract.</li> <li>o BJB's response demonstrated that the firm had little experience working with public agencies.</li> </ul>	<ul style="list-style-type: none"> <li>Contractor had a mix of LSBE Points:</li> <li>o LSBE DeKalb: 5%</li> <li>o LSBE MSA: 51%</li> <li>o Total LSBE Points: 10</li> </ul>