

AGENDA NOTES

Solicitation Name and #	Insurance Broker Services (Multi-Year Contract) RFP 17-500437
Procurement Agent	Pamela D. Williams
Date Solicitation bid prices expire. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)	November 25, 2017
Solicitation Name, Number and Contract Number of Expiring/Expired contract (If no previous contract, please indicate N/A)	Insurance Broker Services for Property and Casual Insurance RFP No. 11-500186 Contract Number 12-902554
Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	\$11,431,971.65 Contract Number 12-902554 Resurgens Risk Management, Inc./Willis Insurance Services, Inc., A Joint Venture \$1,250,000.00 - Award Amount \$8,000,000.00 - CO1 \$2,181,971.65 - CO2
Previous or Amount Spent on Expiring /Expired Contract(s). If multiple awards, List Amount Spent per Contract and include Total Amount Spent)	\$11,366,850.95
Prime Contractor Information and LSBE– Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA), Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/Contracts and Amounts with DeKalb County)	<u>Wells Fargo Insurance Services USA, Inc. (Prime)</u> Timothy J. Sloan, CEO Years in Business: 165 Years Doing Business with DeKalb: 4 <u>Fulcro Insurance of Georgia, LLC</u> LSBE-DeKalb 20% Ramon A. Perez Blanco, President 47 Perimeter Center East, Suite 100, Atlanta, GA 30346 Years in Business: 36 Years Doing Business with DeKalb: 4 <i>Will provide OCIP administration and loss control services</i>
Attachments:	<ul style="list-style-type: none"> • User Department Recommendation Form • Cumulative Score Sheet • Market Survey