07/12/2017 - MARKET SURVEY

RFP Number: 17-500437 **Procurement Agent:** Pamela D. Williams

Project Name: Insurance Broker Services - **Department**: Finance - Risk Management

Prepared By: Pamela D. Williams

Company	Contact #	Contact Person	Received bid? Yes/No	Non-Response Justification	Bid in Future
McGriff, Seibels & Williams	404-497- 7500	Edmund Seibels	Yes	Did not bid due to current workload	Yes
Insurance Brokers of GA	770-228- 7777	Terry Shaw	Yes	Did not bid due to outside of their line of work	Yes
AON, Corporation	404-261- 3400	Eric Anderson	Yes	Did not bid due to current workload	Yes
Strategic Insurance and Services Alliance, LLC	678-770- 7624	Leak Smith	Yes	Will not be bidding as Prime but will be LSBE on bid	Yes
Harwen Group Insurance Brokers	770-432- 5620	Gregory Jones	Yes	Did not bid due to current workload	Yes
Arthur J. Gallaher & Co.	630-773- 3800	J. Patrick Gallagher, Jr.	Yes	Did not bid due to current workload	Yes
Epic Insurance Brokers and Consultants	770-232- 0202	Derek Thomas	Yes	Did bid due to current workload	Yes

Results Summary: The seven (7) referenced vendors indicated they were not bidding. None of these Vendors attended the Mandatory LSBE Meetings. None of these Vendors attended the Non-Mandatory Pre-Proposal Meeting. Most of the Vendors stated they didn't bid or attend the meetings due to their current work volume.