05/22/2018

MARKET SURVEY

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ITB Number: 18-100935 **Agent:** Judi Moore

Project Name: Bulk Liquid Oxygen **Date**: March 12, 2018 **Department**: Watershed Management

Prepared By: Judi Moore

Company	Contact #	Contact Person	Non-Response Justification	Bid in Future
Air Products	484-634-7661	chordake@airproducts.com Kelly Chordas	Thank you for reaching out. We were unable to participate this year because we were not able to meet the spec required. We look forward to future opportunities.	Yes
Southern Ionics	662-494-3055	ktodd@southernionics.com	Central Time call 10:00 a.m. EST	Yes
Brenntag Mid-South	770-429-1405	jgilbert@brenntag.com	Cannot provide the bulk tank trucks of 540,000 gallons	Yes
Allied Universal Corporation	305-888-2623	cathieg@alliedduniversal.c om	Could not bid due to not capable of supply that particular product	Yes
Premier Magana	770-365-2068	jelsey@premiermagnesia.c om	Cannot provide bulk tank trucks of 540,000 Liquid Oxygen, only personal tank sizes of oxygen. Was on contract but had to cancel due to not being able to supply the amount needed for contract.	Yes
Results Summary	The market has only a few companies capable of providing the bulk tank trucks of liquid oxygen; however, you will find more vendors who can provide only personal "tank" sizes of oxygen.			