



**Smith & Loveless, Inc.**

14040 Santa Fe Trail Drive  
Lenexa, Kansas 66215  
913/888-5201

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June 19, 2018

DeKalb County Purchasing & Contracting Department

Smith & Loveless, Inc. is the manufacturer of a full line of sewage pumping equipment. Smith & Loveless only sells this proprietary equipment and proprietary parts through sole source Representatives. Because even the first Smith & Loveless Pump Station sold is still in operation, Smith & Loveless spends large portions of its resources in not only providing spare parts but knowing and maintaining the knowledge of which parts are now used for every piece of equipment.

This information is kept by each unique S&L serial number. Every part that has been labeled with a Smith & Loveless part number and logo is a unique and proprietary part. We have had these parts specifically developed for Smith & Loveless and they can only be purchased through Smith & Loveless.

This letter is to certify that Smith & Loveless, Inc. is the sole source for these parts. Our parts department can be reached by calling 800-922-9048, option 5 for parts. Your local sole source Representative is **Smith & Loveless Georgia Inc.**, for the specific territory of the state of Georgia, pumping equipment. Their phone number is (678) 712-6780 and fax number is (678) 712-6782.

Best regards,

A handwritten signature in black ink, appearing to read 'Scott Stephens', is written over a light blue horizontal line.

Scott Stephens  
*Sales Engineer*  
Smith & Loveless Georgia