

February 4, 2019

Via email: msiemers@moraninc.com

Moran Consulting, Inc. 833 W. Belle Plaine # 1 Chicago, IL 60613

Attention: Melissa Siemers, Director of Operations

Subject: Best and Final Offer for RFP No. 18-500503, Customer Service Training Program

Design and Implementation

Dear Ms. Siemers:

Thank you for submitting a proposal in response to the subject Request for Proposal (RFP).

The costs that have been proposed for this project exceed the County's budget.

DeKalb County Government is requesting that you provide a Best and Final Offer (BAFO) for the project by 3:00 p.m. EST on Friday, February 8, 2019.

You are encouraged, but not required, to submit an amended Attachment B, *Cost Proposal Form*. A copy is attached for your convenience.

Please submit your BAFO to Crystal Creekmore's attention via email at <a href="mailto:ccreekmore@dekalbcountyga.gov">ccreekmore@dekalbcountyga.gov</a>.

Sincerely,

Talisa R. Clark, MBA, CPPO Chief Procurement Officer

Department of Purchasing and Contracting

TRC:CH:cc

Enclosure