



**Police Department**  
**Chief of Police James W. Conroy**  
1960 W. Exchange Place  
Tucker, Georgia 30084  
770.724.7670

**MEMORANDUM**

**DATE:** February 7, 2019 \*REVISED

**TO:** Delois Robinson, Procurement Manager  
Purchasing & Contracting Department

**FROM:** Chief James W. Conroy

*J. W. Conroy* 2/8/19

**SUBJECT:** Proposed Amendment/Renewal No.  to Contract No.   
with  Utility Associates Inc.

Original Contract Term and Dollar Amount: \$737,724.00 08/15/2016-12/31/2020

Previous Extension of the Term: Annual BOC approval is required for period funding renewals covered in contract.

Previous Changes to the Dollar Amount: \$1,967,725.00

Current Cumulative Contract Term Dollar Amount: \$2,705,449.00

Proposed Cumulative Contract Term Dollar Amount: \$3,210,449.00

**Detailed Description of Requested Changes:** To add funding for Rockets for 50 vehicles over the life of the contract, and annual renewal maintenance.

**Justification for the Proposed Changes and an Explanation of why the County should not consider a Competitive Bid:** This contract was awarded to the vendor per RFP 15-500368 in 2016 for the amount of \$737,724. An initial issue of 600 cameras was provided with the option to buy additional cameras at the same cost. 1<sup>st</sup> renewal was approved on 05/09/17 in the amount of \$359,400. 2<sup>nd</sup> renewal/additional equipment was approved by the BOC 12/12/17 in the amount of \$932,036.00. Change order #1 was approved by the BOC 06/05/18 in the amount of \$676,289 for renewal/additional equipment. This request is for the following items:

Description	Costs
Increase to Police Fleet Vehicles (50) Rockets Initial Cost	\$127,600
SaaS for vehicles (\$18,000/yr.) year 2020	\$18,000
Maintenance 2019 600 cameras and 360 Rockets (07/01/19-06/30/20)	\$359,400
<b>TOTAL 3<sup>rd</sup> Renewal</b>	<b>\$505,000</b>

This request will be funded with a combination of state forfeiture funds (210) and the Police Fund (274).

Should you require any additional information, please feel free to contact Janet Anderson at (770) 724-7549. Thank you in advance for your assistance on this matter.

Attachments  
JC/JA

Contract 1022922 Utility

Description	Initial BOC 06/28/16	1st Renewal BOC 05/09/17	2nd Renewal BOC 12/12/17	Change Order 1 BOC 06/05/18	3rd Renewal Now Needed
Initial Cost (600 Cameras/ equipment/maintenance)	\$ 737,724.00	\$ 359,400.00		\$ 359,400.00	\$ 359,400.00
Maintenance 2017 (07/01/17-06/30/18) 600 Cameras +360 Rockets					
Maintenance 2018 (07/01/18-06/30/19) 600 Cameras +360 Rockets					
Maintenance 2019 (07/01/19-06/30/20) 600 Cameras +360 Rockets					
Maintenance 2019 New equipment Purchased on renewal #2 (200) cameras & (120) Rockets			\$ 119,800.00		
Maintenance 2019 New equipment Purchased on renewal #2 Additional (100) Rockets			\$ 36,000.00		
Maintenance 2020 New equipment Purchased on renewal #2 (200) cameras &(120) Rockets			\$ 119,800.00		
Maintenance 2020 New equipment Purchased on renewal #2 Additional (100) Rockets			\$ 36,000.00		
200 Additional Cameras, 120 Rockets, Upgrade storage 50 Terabytes			\$ 365,236.00		
100 Rocket Upgrade			\$ 255,200.00		
STAR Team Video System and Rockets (4)				\$ 12,880.00	
SPL0ST 50 vehicle Rockets				\$ 127,600.00	
Marshals Office (28) Body Cameras and assoc equip** <i>PO's only total \$89,231</i>				\$ 113,849.00	
Maintenance 2019 New equipment Purchased on C/O #1 Additional (50) Rockets				\$ 18,000.00	
Maintenance 2019 New equipment Purchased on C/O #1 STAR Team Equipment				\$ 7,680.00	
Maintenance 2019 New equipment Purchased on C/O #1 Marshals Equipment				\$ 5,600.00	
Maintenance 2020 New equipment Purchased on C/O #1 Additional (50) Rockets				\$ 18,000.00	
Maintenance 2020 New equipment Purchased on C/O #1 STAR Team Equipment				\$ 7,680.00	
Maintenance 2020 New equipment Purchased on C/O #1 Marshals Equipment				\$ 5,600.00	\$ 127,600.00
50 Rockets					\$ 18,000.00
Maintenance 2020 new (50) rockets					
<b>TOTALS</b>	\$ 737,724.00	\$ 359,400.00	\$ 932,036.00	\$ 676,289.00	\$ 505,000.00

ORACLE RECONCILIATION

Current Approved Funding	\$ 2,705,449.00
Current Encumbered/Paid	\$ 2,322,031.00
Current Avail Balance on Contract	\$ 383,418.00