## **AGENDA NOTES**

| Solicitation Name and #                               | Customer Billing System Replacement (Multiyear                         |
|---|--|
|   | Contract) RFP No. 17-500435  |
| Procurement Agent                                     | Crystal Creekmore  |
| Vendor(s) agree to renew under the same prices,       | N/A  |
| terms and conditions.                                 |  |
| Solicitation Name, Number and Contract Number         | Customer Billing System Replacement (Multiyear                         |
| of Expiring Contract (If no previous contract,        | Contract) RFP No. 17-500435  |
| please indicate N/A)                                  | CPA 1072167  |
|   | Systems & Software, Inc.   |
| Current Contract Number, Contractor Name and          | \$5,141,358.10   |
| Award Amount (Include increases and Total Award       |  |
| Amount)   |  |
| Previous Amount Spent on Current Contract(s)          | \$2,748,103.61   |
| (If multiple award, List Amount Spent per Contract    |  |
| and include Total Amount Spent)                       |  |
| Prime Contractor Information and LSBE –               | Systems & Software, Inc. (Prime)                                       |
| Subcontractor (Prime: Company Name, Owner             | Cameron Mahbubian, Executive Vice President                            |
| Name and Title, Number of years in business and       | Years in Business: 46  |
| Number of years doing business with DeKalb<br>County) | Years doing business with DeKalb: 2                                    |
| County)   |  |
| (LSBE: LSBE Type (DeKalb or MSA, Participation        | Diversified Technologies, LLC, LSBE-MSA: 12%                           |
| Percentage, Company Name, Owner Name and              | John Scales, Vice President  |
| Title, Address, Type of Work Provided, Number of      | 100 Peachtree Street, Suite 1910                                       |
| years in business and Previous Business/Contracts     | Atlanta, GA 30303  |
| and Amounts in DeKalb County)                         | Years in business: 15  |
|   | Years doing business with DeKalb: 13                                   |
|   | Services Provided: professional technology services                    |
|   | Amount Spent to Date: \$239,506.00                                     |
|   | Ded Bridge Conculting Inc. I SDE MSA: 49/                              |
|   | <b>Red Bridge Consulting, Inc., LSBE-MSA: 4%</b><br>Norrene Duffy, CEO |
|   | 4810 Harris Trail  |
|   | Sandy Springs, GA 30327  |
|   | Years in business: 16  |
|   | Years doing business with DeKalb: 12                                   |
|   | Services Provided: organizational/change                               |
|   | management   |
|   | Amount Spent to Date: \$52,578.30                                      |
|   |  |
|   | Bethea and Associates, LSBE-DeKalb: 4%                                 |
|   | Yolanda Bethea, CEO  |
|   | 160 Clairemont Avenue, Suite 200                                       |
|   | Decatur, GA 30030  |
|   | Years in business: 14  |
|   | Years doing business with DeKalb: 13                                   |

|             | Services Provided: account executive/client<br>relationship management<br>Amount Spent to Date: \$90,722.90 |
|-------------|---|
| Attachments | Change Order Request Form   |