

## April 16, 2019

Tifton Athletic, Inc. dba Tifton Turf Farms 350 Buford Highway, Suite 103 Sugar Hill, GA 30518

ATTN: Mr. Travis Massey, President

Re: Invitation to Bid No. 19-101086 - Sodding of Soccer Fields - SE Athletic Park, Midway Park & Redan Park

Dear Mr. Massey:

Sincerely,

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 2<sup>nd</sup> lowest price bid that is responsive and responsible and met the required LSBE 20% benchmark. The lowest price bid submitted by Tri Scapes, Inc. is responsive and responsible but only demonstrates a sufficient good faith effort.

Our DeKalb First LSBE Ordinance, Section 2-204 permits Tifton Athletic, Inc. dba Tifton Turf Farms the opportunity to match Tri Scapes, Inc.'s bid price of \$550,975.70. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then Tri Scapes, Inc. will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price and sign below indicating your decision and return the response no later than Friday, April 19, 2019 by 5:00 p.m. If you will match the lowest price, please complete and submit the attached Bid Price Schedule.

Brenda H. Redus Senior Procurement Agent	
Attachments (2)	
TC: DR: bhr	
Agrees to Match Price. YES	_ NO
Signature.	Date: 04-19.19



## MATCHING BID PRICE SCHEDULE ITB No. 19-101086 Sodding of Soccer Fields

Pricing is LUMPSUM; include all costs for stripping of existing turf, regrading, sodding, and raising irrigation heads for each field. Costs should include all incidentals, labor, equipment, and any disposal of the spoils from each field.

LINE			BID SCHEDULE – SOCCER FIELDS								
	PARK LOCATION	FIELD NO.	ACREAGE	UNIT	UNIT COST	TOTAL COST					
	SE ATHLETIC	AS32	1.8 acres	LUMPSUM	2 P	141,406.00					
	SE ATHLETIC	AS33	1.9 acres	LUMPSUM		133,031.85					
	MIDWAY PARK	-AF22	1.7 acres	-LUMPSUM-		127,768.38					
	REDAN PARK	AF21	2.0 acres	LUMPSUM		148,769.47					

Tifton Athletic, inc aba Tifton Turf Farms