# **AGENDA NOTES**

Cannual Contract with 4 Options to Renew   ITB No. 18-100930	Solicitation Name and Number	Uniforms for County Employees (Phase II)
Procurement Technician  Vendor(s) agree to renew under the same prices, terms and conditions  No – Galls, LLC proposed an average price increase between 2.5% - 3.0% due to changes in the market cost for labor, utility and shipping costs.  No – Reflective Apparel Factory proposed a 5.6% price increase due to 3M Scotchlite significant increase in pricing of 7% which necessitated a price increase to the County. Reflective Apparel Factory utilizes 3M Scotchlite material on its apparel.  Solicitation Name, Number and Contract Number of Expiring/Expired Contract (If no previous contract, please indicate N/A)  Solicitation Name, Number and Contract (Phone previous contract, please indicate N/A)  E. R. Partridge, Inc. CPA 1116727  Reflective Apparel Factory CPA 1116800  Galls, LLC CPA 1117166  Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  Reflective Apparel Factory - CPA 1116800		(Annual Contract with 4 Options to Renew)
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2.5% - 3.0% due to changes in the market cost for labor, utility and shipping costs.  No - Reflective Apparel Factory proposed a 5.6% price increase due to 3M Scotchlite significant increase in pricing of 7% which necessitated a price increase to the County. Reflective Apparel Factory utilizes 3M Scotchlite material on its apparel.  Solicitation Name, Number and Contract Number of Expiring/Expired Contract (If no previous contract, please indicate N/A)  Uniforms for County Employees (Phase II) (Annual Contract with 4 Options to Renew) ITB No. 18-100930  E. R. Partridge, Inc. CPA 1116727  Reflective Apparel Factory CPA 1116800  Galls, LLC CPA 1117166  Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  \$\frac{\$2.5\% - 3.0\%}{200}\$ due to changes in the market cost for labor, utility and shipping costs.  No - Reflective Apparel Factory proposed a 5.6\% price increase in pricing of 7\% which necessitated a price increase to the County. Reflective Apparel Factory and South increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase to the County. Reflective Apparel Factory and South increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase to the County. Reflective Apparel Factory and South increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase to the County. Reflective Apparel Factory and South increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\% which necessitated a price increase in pricing of 7\%		<b>Yes</b> – E.R. Partridge, Inc.
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Contract Number of Expiring/Expired Contract (If no previous contract, please indicate N/A)  E. R. Partridge, Inc. CPA 1116727  Reflective Apparel Factory CPA 1117166  Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  \$\frac{\\$\\$2.097.743.35}{\\$86,992.75}\$\$  Reflective Apparel Factory - CPA 1116800		increase due to 3M Scotchlite significant increase in pricing of 7% which necessitated a price increase to the County. Reflective Apparel Factory utilizes 3M Scotchlite material on
Contract (If no previous contract, please indicate N/A)  E. R. Partridge, Inc. CPA 1116727  Reflective Apparel Factory CPA 1116800  Galls, LLC CPA 1117166  Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  E. R. Partridge, Inc. CPA 1116800  \$2,097,743.35  E. R. Partridge, Inc CPA 1116727 \$386,992.75  Reflective Apparel Factory - CPA 1116800		
indicate N/A)  E. R. Partridge, Inc. CPA 1116727  Reflective Apparel Factory CPA 1116800  Galls, LLC CPA 1117166  Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  \$\frac{\\$2,097,743.35}{\\$386,992.75}\$  Reflective Apparel Factory - CPA 1116800		
E. R. Partridge, Inc. CPA 1116727  Reflective Apparel Factory CPA 1116800  Galls, LLC CPA 1117166  Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  \$2,097,743.35  E. R. Partridge, Inc CPA 1116727 \$386,992.75  Reflective Apparel Factory - CPA 1116800		TTB No. 18-100930
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Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)  E. R. Partridge, Inc CPA 1116727  \$386,992.75  Reflective Apparel Factory - CPA 1116800		
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Total Award Amount)  E. R. Partridge, Inc CPA 1116727  \$386,992.75  Reflective Apparel Factory - CPA 1116800		<u>\$2,097,743.35</u>
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\$550,081.25		Reflective Apparel Factory - CPA 1116800
		\$550,081.25
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<u>Galls, LLC - CPA 1117166</u> \$1,160,669.35		
41,100,007.00		7-,,
Previous Amount Spent on Expiring \$855,009.78	<u> </u>	<u>\$855,009.78</u>
Contract (If multiple award, List	Contract (If multiple award List	
	` <b>*</b> /	I H R Partridge Inc _ ('PA III6'/)'/
10tai \$170,430.30	<b>Amount Spent per Contract and include</b>	
Reflective Apparel Factory - CPA 1116800	` <b>*</b> /	\$178,458.56
\$41,705.40	<b>Amount Spent per Contract and include</b>	\$178,458.56

# <u>Galls, LLC - CPA 1117166</u>

\$634,845.82

# **Prime Contractor Information and**

LSBE - Subcontractor

(Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County)

# E. R. Partridge, Inc. - Prime

Laura Partridge - President

Years in Business: 105

Years doing Business with DeKalb: 6 Years

#### LSBE Participation 20%

Ella Designs, LLC (LSBE – DeKalb)

LaVonda Miles - Owner 5948 South Deshon Ct. Lithonia, GA 30058

Will provide emblem and some embroidery work for uniform orders

Amount spent on this contract: \$10,853.00

## Reflective Apparel Factory- Prime

Sally Boven – CEO Years in Business: 2

Years doing business with DeKalb: 11 Years

### LSBE Participation 20%

Professional Office Solutions – (LSBE – DeKalb)

Denese Love – Owner 8 N. Clarendon Avenue Avondale Estates, GA 30002 Will provide embroidery work Amount spent on the contract: \$0.00

#### Galls, LLC-Prime

Mike Wessner – CEO Years in Business: 117

Years doing business with DeKalb: 7 Years

#### LSBE Participation 10%

Prestige Design Group – (LSBE – DeKalb)

Elayne Leathers-Hill – CEO 1246 Bouldercrest Drive Atlanta, GA 30316

Will provide embroidery work Amount spent on the contract: \$0.00

## Attachment(s)

• UD Renewal Request Forms