## ITB 18-101074 for Sand (Annual Contract with 2 Options to Renew)

## Evaluation Report

1. Bid Opening occurred on $3 / 21 / 19$ and one bid was received.
2. Responsive Evaluation
a. F. M. Shelton was responsive and responsible.
3. The Price Schedule for (1) responsive bid was opened on $4 / 25 / 19$.
4. There was a discrepancy regarding the total amount of the bid, F.M. Shelton was contacted, and they confirmed the correct pricing on 4/29/19.
5. The Bid Tabulation was prepared and posted to the County website on $5 / 3 / 19$.
6. The agenda item package was initiated, and the solicitation was reviewed in depth.
7. Bidder agreed to extend the bid validity period until August 31, 2019.
8. A cost analysis was completed on the pricing from the previous contract versus the pricing that was submitted in the chart below:

| Description | Previous <br> Contract <br> Pricing | Bid Price | Increase |
| :--- | :--- | :--- | :--- |
| Sand, price per ton for <br> delivery of 1 to 4 tons to <br> DeKalb County job <br> sites. | No Bid | No Bid | N/A |
| Sand, price per ton for <br> DeKalb County truck <br> pickup of 1 to 4 tons at <br> Contractor's Facility. | $\$ 18.45$ | $\$ 22.44$ | $\$ 3.99$ |
| Sand, price per ton for <br> delivery of 5 or more <br> tons to DeKalb County <br> job sites. | $\$ 26.45$ | $\$ 27.50$ | $\$ 1.05$ |
| Sand, price per ton for <br> DeKalb County truck <br> pickup of 5 or more tons <br> at Contractor's Facility. | $\$ 18.45$ | $\$ 22.44$ | $\$ 3.99$ |
| Sand, top dressing or <br> root zone mix, price per <br> ton for delivery of 1 to 4 <br> tons to DeKalb County <br> job sites. | No Bid | No Bid | N/A |


| Sand, top dressing or <br> root zone mix, price per <br> ton for DeKalb County <br> truck pickup of 1 to 4 <br> tons at Contractor's <br> Facility. | $\$ 14.76$ | $\$ 22.44$ | $\$ 7.68$ |
| :--- | :--- | :--- | :--- |
| Sand, top dressing or <br> root zone mix, price per <br> ton for delivery of 5 or <br> more tons to DeKalb <br> County job sites. | $\$ 29.76$ | $\$ 27.50$ | $\$ 2.26$ |
| Sand, top dressing or <br> root zone mix, price per <br> ton for DeKalb County <br> truck pickup of 5 or <br> more tons at <br> Contractor's Facility. | $\$ 14.76$ | $\$ 22.44$ | $\$ 7.68$ |
| Sand, washed river, <br> price per ton for delivery <br> of 1 to 4 tons to DeKalb <br> County job sites. | No Bid | No Bid | N/A |
| Sand, washed river, <br> price per ton for DeKalb <br> County truck pickup of 1 <br> to 4 tons at Contractor's <br> Facility. | $\$ 13.53$ | $\$ 14.75$ | $\$ 1.22$ |
| Sand, washed river, <br> price per ton delivery of <br> 5 or more tons to <br> DeKalb County job <br> sites. | $\$ 28.53$ | $\$ 35.70$ | $\$ 7.17$ |
| Sand, washed river, <br> price per ton for DeKalb <br> County truck pickup of 5 <br> or more tons at <br> Contractor's Facility. | $\$ 13.53$ | $\$ 14.75$ | $\$ 1.22$ |
| Sand, fine aggregate, <br> price per ton for delivery <br> of 1 to 4 tons to DeKalb <br> County job sites. | No Bid | No Bid |  |
| Sand, fine aggregate, <br> price per ton for DeKalb <br> County truck pickup of 1 <br> to 4 tons at Contractor's <br> Facility. | $\$ 18.45$ | $\$ 22.44$ |  |


| Sand, fine aggregate, <br> price per ton for delivery <br> of 5 or more tons to <br> DeKalb County job <br> sites. | $\$ 26.45$ | $\$ 27.50$ | $\$ 1.05$ |
| :--- | :--- | :--- | :--- |
| Sand, fine aggregate, <br> price per ton for DeKalb <br> County truck pickup of 5 <br> or more tons at <br> Contractor's Facility. | $\$ 18.45$ | $\$ 22.44$ | $\$ 3.99$ |
| Sand, masonry, price per <br> ton for delivery of 1 to 4 <br> tons to DeKalb County <br> job sites. | No Bid | No Bid | N/A |
| Sand, masonry, price per <br> ton for DeKalb County <br> truck pickup of 1 to 4 <br> tons at Contractor's <br> Facility. | $\$ 27.68$ | $\$ 29.38$ | $\$ 1.70$ |
| Sand, masonry, price per <br> ton for delivery of 5 or <br> more tons to DeKalb <br> County job sites. | $\$ 35.68$ | $\$ 36.88$ | $\$ 1.20$ |
| Sand, masonry, price per <br> ton for DeKalb County <br> truck pickup of 5 or <br> more tons at <br> Contractor's Facility. | $\$ 27.68$ | $\$ 29.38$ | $\$ 1.70$ |
| Total |  |  |  |

By authorizing the purchase of the requested items, a total increase of $\$ 49.89$ would incur compared to last year's contract. There is a slight increase in pricing compared to last year's prices. Gwinnett County Government was contacted regarding their Purchase of Sand and Infield Mix ITB and the bid tabulation was reviewed, however there were some differences in the line items so it will not be an exact comparison. The Gwinnett County contract did not include delivery to and from job sites, it consisted of the Sand product itself. River Sand was $\$ 29.75$ per ton, the total amount requested was 250 tons for a total of $\$ 7,437.50$. Masonry Sand was $\$ 26.00$ per ton, the total amount requested was 100 tons for a total amount of $\$ 2,600.00$.

