

State of Georgia Statewide Standard Contract Form

Solicitation Title Enterprise Infrastructure	Solicitation Number 99999-SPD0000139	Contract Number 99999-001-SPD0000139-0005
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1. This Contract is entered into between the Agency and the Contractor named below:

Agency's Name
Department of Administrative Services (hereafter called Agency)

Contractor's Name
NetApp, Inc. (hereafter called Contractor)

2. Contract to Begin:	Date of Completion:	Renewals:
NOVEMBER 9, 2018	NOVEMBER 8, 2021	7 ANNUAL RENEWALS

3. Performance Bond, if any: _____ Other Bonds, if any: _____

4. Authorized Person to Receive Contract Notices for Agency: _____ Authorized Person to Receive Contract Notices for Contractor:
Attn: Legal Dept

5. The parties agree to comply with the terms and conditions of the following attachments which are by this reference made a part of the Statewide Contract:

Attachment 1: Statewide Contract for Goods and Ancillary Services
Attachment 2: Solicitation (referenced above)
Attachment 3: Contractor's Final Response

IN WITNESS WHEREOF, this Contract has been executed by the parties hereto.

6. NetApp, Inc. Contractor

Contractor's Name (If other than an individual, state whether a corporation, partnership, etc.)

Mary Jo Dorr
By (Authorized Signature) Date Signed
Mary Jo Dorr, Controller 09/18/18

Printed Name and Title of Person Signing
1395 Crossman Ave.

Address
Sunnyvale, CA 94089

7. Agency

Agency Name
Department of Administrative Services

Janet Pytelowski Date Signed
By (Authorized Signature) November 8, 2018

Printed Name and Title of Person Signing

Janet Pytelowski, Deputy State Purchasing Officer
Address

200 Piedmont Ave SE, Suite 1308 West Tower, Atlanta, GA
30334



Statewide Contract Information Sheet

Statewide Contract Number	99999-001-SPD0000139-0005	NIGP Code	20491, 20591, 20600, 20687, 20689, 20987, 91767, 92047, 96258
Name of Contract	Enterprise Infrastructure		
Effective Date	November 9, 2018	Expiration Date	November 8, 2021
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Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-001-SPD0000139-0005
PeopleSoft Supplier Number	0000487689
Supplier Name & Address	
NetApp, Inc. 1395 Crossman Ave. Sunnyvale, California 94089	
Contract Administrator	
Wendy Goodman Sales Operation Program Manager Wendy.goodman@netapp.com Phone: 919-476-5828 NetApp Customer Service: 877-263-8277	
Contact Details	
Ordering Information	Steve Bevilacqua Account Manager Steve.bevilacqua@netapp.com Phone: 678-365-3229
Remitting Information	NetApp, Inc. PO Box 39000 Inc. Dept 33060 San Francisco, CA 94139
Discounts	(see cost sheet)
Payment Terms	Net 30 Days



Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

General Contract Information

DOAS competed and awarded the Statewide Contracts for Enterprise Infrastructure by Category. The Categories of Enterprise Infrastructure that each supplier’s contract award includes are identified on the Information Sheet for the Supplier.

Manufacturers submitted proposals to provide Server and Storage equipment and related services at a percentage discount off manufacturer’s suggested retail price (MSRP) as shown on the cost sheet for the relevant supplier and category. The suppliers responding to the Post Warranty Maintenance category provided discounts off support service costs.

All discounts shown are minimum discounts, and suppliers may provide additional or deeper discounts to state and local agencies under the Statewide Contract.

Agencies should ask for “Academic pricing” if they are obtaining quotes for schools, colleges or administrative offices of educational organizations. The discounts available may differ depending on the type of academic organization; academic organizations receive significantly lower prices or significantly deeper discounts from many hardware manufacturers.

Agencies must place purchase orders prior to acquiring hardware or services.

CATEGORY DESCRIPTION

Category 1: Servers – Rackmount and Blade and related professional services

Category 2: Storage – DAS, iSCSI, NAS, FCS and AAS and related professional services

Category 3: Post Warranty Maintenance – Support services for servers and storage no longer supported under manufacturer warranties.



AWARDED CATEGORIES (NetApp)

This supplier has been awarded the following category(ies):

Category 2: Storage – DAS, iSCSI, NAS, FCS and AAS and related professional services



ORDERING INSTRUCTIONS

Statewide Contract ID: 99999-001-SPD0000139-0005 – NetApp

How to Purchase

1. There are no online catalogs for this contract. All equipment and services are priced on a custom quote basis and are procured as "NON-CONTRACT ITEMS". The process by which you secure a quote, begins with an email or phone call to the suppliers from which you seek quotes. Refer to the Contract Vendor's website for any additional discounts and to request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepared and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Supplier will notify the customer in advance.
2. To solicit a quote, send an email to the Suppliers you select with an equipment list and services requested. If you are seeking a Project, please include a Scope of Work Statement. The Suppliers will respond with any necessary request for additional information.
3. With equipment and services, the more information you provide, the more accurate pricing and quotes become. When seeking a firm fixed price for equipment and services, please state "REQUEST FOR FIRM FIXED PRICE." Otherwise, you may receive pricing for hourly rates plus equipment.
4. After all the quotes are in, review them for errors. Next, determine the best value. Issue a Purchase Order using the Contract Number for the chosen supplier (See Contact Information) and reference the quote number.

NOTE: If you are required to issue a PO each fiscal year you must indicate the original contract number and lease number that was in effect at that time

5. Purchase Orders are issued to NetApp
6. To place an order, submit purchase orders to Steve Bevilacqua at steve.bevilacqua@netapp.com. He can be contacted at 678.365.3229



How to Pay:

This item should be purchased using either a Purchase Order or a Procurement Card (P-card). For more information regarding how to obtain or use a P-card, Contact the State Cards Program Manager at cardprograms@doas.ga.gov.

For detailed P-card Information, [click here](#) to visit the State's P-card web site.

DOAS Contact Information

Eric Mercier

Contract Management Assistant
eric.mercier@doas.ga.gov
404.463.1540

For Team Georgia Marketplace question(s)

Procurement Help Desk

Telephone: (404) 657-6000
Email: procurementhelp@doas.ga.gov

Georgia 99999-SPD0000139 Authorized Resellers

The following NetApp Partners are authorized to provide quotes, accept purchase orders, and accept payment from eligible end users located in the state of Georgia.

Name	Contact	Phone	Email Address
CDW-G Inc	Tony Sivore, Sales Manager SLG	Off (312) 705-3290 Cell (847) 804-5074 FAX (312) 705-4990	tonysiv@cdwg.com
ConvergeOne Inc	Dawn Douglass	(972) 546-1707	ddouglass@convergeone.com
Data Network Solutions, Inc	Fred Reavis	(803) 932-9915 FAX (803) 932-9914	freavis@datanetworksolutions.com
DLT Solutions	Tim Judy Account Manager	Off (703) 708-9674 Cell (512) 287-1427 FAX (866) 708-7033	tim.judy@dlt.com
Insight Public Sector	Melissa Sanchez	Off (678) 794-3924 Cell (480) 760-9488	melissa.sanchez@insight.com
Presidio Networked Solutions, Inc	Charlie Pierce, Sr. Account Manager	Cell (706) 248-9556 FAX (770) 582-8852	Cpierce@presidio.com
ProSys Info Systems, Inc	Chris McElrath	(678) 612-3629 FAX (770) 300-0486	chris.mcelrath@prosysis.com
Wescott Technologies Corporation dba: LockStep	Ken Dreon, CEO	Cell (404) 558-0994 FAX (678) 444-4590	kdreon@lockstepgroup.com