<u>Cost Analysis for purchasing off of the Sourcewell Cooperative Purchasing Contract No. 032515-JDC for</u> <u>Crawler Dozer</u>

Contract No. #032515-JDC is a competitively let Sourcewell Contract. Fleet is requesting to purchase 1 Crawler Dozer off this contract for the following reasons:

Justification:

- There is a 28% discount off the list price by using the Sourcewell Cooperative Contract.
- The list price for this unit is \$444,475.00 and the Sourcewell Contract cost is \$320,022.00 therefore saving \$124,453.00.
- Flint Equipment Co. is able to meet all the minimum requirements so that Fleet has the most operational and efficient equipment. Also, in the last two solicitations for a Crawler Dozer, Flint was one out of only two vendors who bid and was the lowest, responsive and responsible bidder on the last solicitation and awarded in December 2018.
- The Sourcewell Cooperative Agreement is the most cost effective and efficient route to purchase a specialized vehicle of this sort.