## MARKET SURVEY

## 10/12/2020

**Solicitation Number:** ITB 20-101270 **Agent:** Michele L. Smith

**Project Name:** Helicopter Maintenance & Repair Services

**Department:** Police Services

Prepared By: Michele L. Smith

| Company                | Contact #    | Contact Person              | Receive<br>bid?<br>Yes/No | Non-Response<br>Justification                        | Bid in<br>Future? |
|------------------------|--------------|-----------------------------|---------------------------|--|-------------------|
| CBI Int'l. Group, Inc. | 404-315-9889 | Sherlyn Parker              | Yes                       | (LSBE) No Subcontracting opportunities materialized. | Yes               |
| Unifirst Corp.         | 706-949-9825 | Taylor Greer                | Yes                       | Did not attend one of the mandatory LSBE Meetings.   | Maybe             |
| Soft Skills Zone, LLC  | 678-524-3343 | Emma Reynolds-<br>Middleton | Yes                       | (Sub) No Subcontracting opportunities materialized.  | Yes               |
| Gibson & Barnes        | 800-440-5904 | Amanda Stroud               | Yes                       | PRIME. Yes, plan to submit bid by 8/27/20 due date.  | Maybe             |

## Results Summary:

The market was limited to 3 prospective prime bidders. Two of the above did not submit a bid due to Subcontracting opportunities not materializing. One vendor did not bid due to attending the wrong mandatory LSBE meeting and one other bidder advised of intent, but bid was not received. The market is scarce due to highly technical FAA professional license requirements.