

MARKET SURVEY

RFP Number: 21-500590

Project Name: Workforce Innovation and Opportunity Act (WIOA)
One-Stop Operator (Annual Contract with 3 Options to Renew)

Agent: Randy Webb

Department: WorkSource DeKalb (WSD)

Date: August 18, 2021

Prepared By: Randy Webb

Company	Contact #	Contact Person	Non-Response Justification	Bid in Future
FastTek	678-925-9466	Sugra Naqvi snaqvi@fasttek.com	FastTek intended to submit a proposal. However, after attending the mandatory pre-proposal conference call and listening to the details on the request, it made the decision not to pursue the proposal. It was out of scope for the organization's capabilities. The organization said that it did not feel it would be successful at it.	Not specified
KRA Corporation	301-502-1397 301-233-6930	Kordilia Noble knoble@kra.com Patrick Boxall pboxall@kra.com	Principally, KRA decided not to submit a response because it concluded the procurement timeline did not allow sufficient time to develop a response that would meet its own high, internal standards or offer the County an optimal solution.	Yes
Peymac Consulting, LLC	470-641-4734	Nas Anderson info@peymac.co	The firm was not 100% sure how to properly submit a proposal. The firm offers Digital Marketing, Instructional Design and Project Management Services.	Yes

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QAPRO I.T.	678-429-9105	Tez Andrews tez@qapro-it.com	This vendor elected not to submit an RFP for this opportunity because it felt there were not enough issues identified with the current contract. This vendor said that it felt it was very likely that DeKalb County would likely choose to renew with the current firm.	Yes
Results Summary	Vendors were interested in the solicitation. The vendors above attended the Mandatory Pre-Proposal Conference for RFP 21-500590 on 06/15/2021; however, an aggressive advertising timeline and various circumstances prevented some from submitting a proposal.			