

AGENDA NOTES

Solicitation Name and #	Landscape Maintenance Services for County Parks (Multiyear Contract) RFP No. 21-500585
Procurement Manager	Delois Robinson, MBA, CPPO
Date Solicitation Bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)	November 10, 2021
Solicitation Name, # and Contract # of expiring/expired contract (If no previous contract, please indicate.)	Landscape Maintenance Services - Public Grounds and Parks (Annual Contract with 2 Options to Renew) ITB No. 18-100994 CPA 1149305 – Artscape, Inc. CPA 1149307 – MJ Lawn & Maintenance Services, Inc. CPA 1149282 – The Simmons Group, LLC
Previous Contract#, Contractor(s) Name and Award Amount (Include Increases and Total Award Amount)	<p><u>Grand Total Award - \$5,680,347.85</u></p> <p><u>\$2,679,330.60 - CPA 1149305</u> \$ 577,805.00 Initial \$1,038,262.80 1st Renewal \$1,063,262.80 2nd Renewal</p> <p><u>\$2,666,017.25 - CPA 1149307</u> \$822,681.25 Initial \$921,668.00 1st Renewal \$921,668.00 2nd Renewal</p> <p><u>\$335,000.00 - CPA 1149282</u> \$115,000.00 Initial \$100,000.00 1st Renewal \$120,000.00 2nd Renewal</p>
Previous Amount Spent on Expiring/Expired Contract (if multiple award, List Amount Spent per Contract and include Total Amount Spent)	<p><u>Grand Total Spent - \$3,853,439.77</u></p> <p><u>\$1,788,568.77 - CPA 1149305</u> \$ 577,805.00 Initial \$ 858,504.78 1st Renewal \$ 352,258.99 2nd Renewal</p> <p><u>\$1,765,940 - CPA 1149307</u> \$590,640.00 Initial \$671,300.00 1st Renewal \$504,000.00 2nd Renewal</p> <p><u>\$298,931.00 - CPA 1149282</u> \$ 97,035.00 Initial \$ 96,940.00 1st Renewal \$104,956.00 2nd Renewal</p>

<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided and Number of years in business))</p>	<p><u>Yellowstone Landscape Company (PRIME)</u> Cliff McAllister, Business Development Manager Years in Business: 13 Years Doing Business in DeKalb: 0</p> <p>References were favorable: 1) City of Johns Creek 2) DeKalb County School System 3) Gainesville Housing Authority 4) Athens Housing Authority 5) Tucker Northlake CID</p> <p>LSBE Participation – 10-20% The Simmons Group (LSBE-MSA) Dorian Simmons, Owner 5977 Valley Green Road, Lithonia, GA 30058 <i>Services: Landscaping Services</i> Years in Business: 11 Years doing Business with DeKalb County: 3</p> <p>LSBE Participation – 20% MJ Lawn and Maintenance Services, Inc. (LSBE-DeKalb) Jemel Thomas, President 5036 Klondike Road Lithonia, GA 30038 Years in Business: 28 Years doing Business with DeKalb County: 11</p> <p><u>M.J. Lawn and Maintenance Services, Inc. (PRIME) (LSBE DeKalb)</u> Jemel Thomas, President Years in Business: 28 Doing Business with DeKalb County: 11</p> <p>LSBE Participation - 20% Mattsu Lawn Care – (LSBE MSA) Benny Evans, President 2890 GA Highway 212 Conyers, GA 30094 <i>Services: Landscape Maintenance</i> Years in Business: 15 Years Doing Business with DeKalb: 9</p>
<p>Attachments:</p>	<ul style="list-style-type: none"> • UD Recommendation Form • Cumulative Score Report