



Statewide Contract Information Sheet

Statewide Contra Number	99999- SPDT20120 011A	0501-	NIGP Code	Networking Equipment- 20664 Networking Software- 20928 Networking Support and Services-92037 Network Consulting Svcs-91830 Network Equipment Leasing-98419 NaaS/Cloud-92005						
Name of Contract	Networ	k Equipm	ent							
Effective Date	06/01/	/2012		Expiration Date	9/30/20 21					
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Supplier Information Sheet

Contract Information									
Statewide Contract Number	99999-SPD-T20120501-011A								
PeopleSoft Supplier Number	0000570321								

Supplier Name & Address

Hewlett Packard Enterprise Company 3000 Hanover St. Palo Alto, CA 94304

(HPE acquired Aruba Networks effective January 1, 2017). The Statewide Contract with Aruba Networks has been assigned to HPE. Aruba's awarded Category 1, Wired Networking Products, Category 2, Network Optimization & Mgmt Products and Category 3, Wireless Networking Products are now under HPE's catalog.

Hewlett-Packard Company recently announced plans to separate into two publicly traded companies ("Separation"): One comprising HP's enterprise technology infrastructure, software and services business, doing business as Hewlett Packard Enterprise Company, and one comprising HP's printing and personal systems businesses, doing business as HP Inc. As a result of the Hewlett Packard Company separation, effective November 1, 2015, this contract has been assigned to Hewlett Packard Enterprise Company.



Contract

Sales

Dan Van Dresser HP Networking 678-427-6478 (office)

daniel.van-dresser@hpe.com

Nelson E. Munn Sales Director, Public Sector FL, NC, & SC 850-322-1535 (cell) 404-648-2464 nelson.munn@hpe.com

Contract Administrator Erin Tank

erin.e.tank@hpe.com 501-428-8287

Contact Details								
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.							
	HP sales contacts are: Nelson Munn and Dan Van Dresser							
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.							
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance							
Discounts	See Manufacturer's State of Georgia discounts in ordering instructions.							
Payment Terms	Net 30 Days							
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)							
Acceptable payment method	Supplier will accept Purchase Orders.							



General Contract Information:

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The Contract is administered by the Department of Administrative Services (DOAS).

Item Schedule

All of HPE's Networking Products.

Please note that this SWC does <u>not</u> include HP's personal computers (desktops/laptops), end-user computing devices such as tablets and 3rd partysoftware.

HPE contract awards cover the following networking product categories:

- Category 1 Wired Networking & Infrastructure Products
- Category 2 Network Optimization & Management Products
- Category 3 Wireless Networking & Infrastructure Products
- Category 4 Security Products

Services available from HPE and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting

Ordering Instructions

The Statewide Contract with Hewlett Packard Enterprise Company covers the purchase of Networking Equipment, Software and Services (installation, engineering, configuration, site assessment, training, etc.) This Networking Equipment Manufacturer primarily sells it networking product, Software and Services via a group of State authorized/certified resellers. Customer may choose a certified reseller from the State APPROVED RESELLER LIST. Reseller's quotation must include the Statewide Contract #. Customer will be invoiced by the Reseller.

For questions, regarding equipment specifications/details, warranty, features, etc., Customer can contact the Manufacturer directly. Please contact Dan Van Dresser for technical assistance and sales information.



Please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of HPE's resellers and partners.

For a limited number of purchases, Hewlett Packard Enterprise (HPE) Company will accept direct orders.

Manufacturer's Discount(s)

Cost Item	% off of MSLP	Additional Educational Discount Program (1)	Additional Discount via Manufacturer Direct Purchase (2)	Additional Range of Discounts Available via Servicing Partner(s)
Equipment/Hardware Discount	34.00%	0.00%	0%	0.00%
Hardware Maintenance & Support Discount	20.00%	0.00%	0%	0.00%
Software/Subscription Discount	20.00%	0.00%	0%	0.00%
Software Maintenance Discount	20.00%	0.00%	0%	0.00%
Installation Discount	20.00%	0.00%	0%	0.00%
Training/Educational Services Discount	20.00%	0.00%	0%	0.00%
Professional Services Discount	20.00%	0.00%	0%	0.00%

Initial Term: June 1, 2012 - May 31, 2013

Contract Renewals

Renewal Period 1	June 1, 2013 – June 30, 2014
Renewal Period 2:	July 1, 2014 – June 30, 2015
Renewal Period 3:	July 1, 2015 – June 30, 2016
Renewal Period 4:	July 1, 2016 – December 2017

Extension 1: January 1, 2018 - September 30, 2018

Extension 2: October 1, 2018 - September 30, 2019

Extension 3: October 1, 2019 - September 30, 2020

Extension 4: October 1, 2020 - September 30, 2021

DOAS Contact Information

*See Team Georgia Marketplace (Click Open Summary) for current Contract Management Specialist contact information.



Networking Equipment & IT Infrastructure Products Awarded Categories

Effective 07/01/2016

	Category 1	Category 2	Category 3	Category 4	Category 5	Contract Number
Aerohive						99999-SPD-
Networks			Υ			T20120501-0001
						99999-SPD-
Avaya	Υ	Υ	Υ	Υ	Y	T20120501-0004
Brocade						99999-SPD-
Communications	Υ	Υ	Υ	Υ		T20120501-0005
						99999-SPD-
Cisco Systems	Υ	Υ	Υ	Υ	Υ	T20120501-0006
						99999-SPD-
Dell	Υ	Υ	Υ	Υ		T20120501-0007
Extreme						
Networks		Υ		Υ		
(acquired		Incl Legacy		Incl Legacy		99999-SPD-
Enterasys)	Υ	Enterasys	Υ	Enterasys		T20120501-0009
						99999-SPD-
F5 Networks		Υ				T20120501-0010
Fortinet			Υ			99999SPDT20120501014A
(acquired Meru			Incl Legacy			(Changed)
Networks)		Υ	Meru	Υ		



Hewlett-Packard Enterprise Company (acquired						99999SPDT20120501011A (Changed)
Aruba)	Υ	Υ	Υ	Υ		
Juniper Network	Y	Υ	Υ	Υ		99999-SPD- T20120501-0013
Polycom					Υ	99999-SPD- T20120501-0015
ShoreTel					Υ	99999-SPD- T20120501-0017

Category 1 = Wired LAN/WAN

Category 2 = Network Management & Optimization

Products

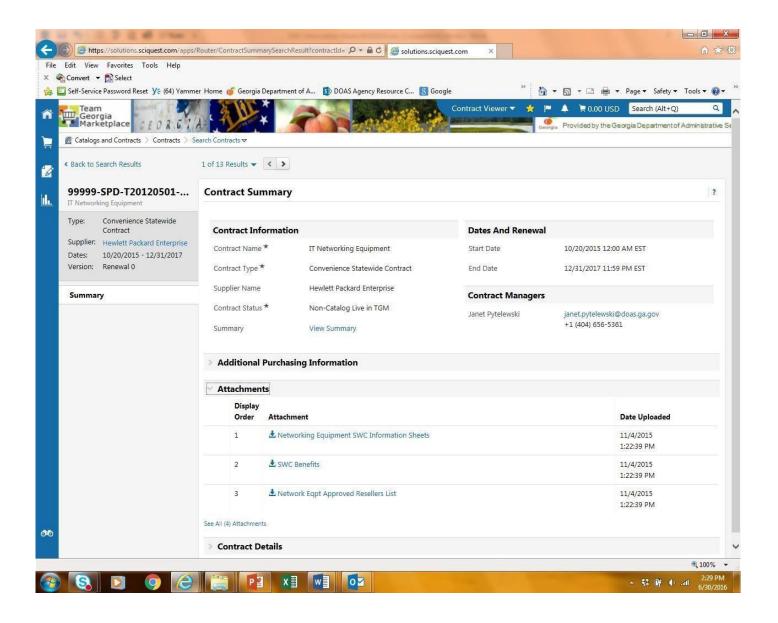
Category 3 = Wireless Networking Products

Category 4 = Security Products

Category 5 = Unified Communications (including VoIP)

State Approved Reseller List for Networking Equipment Manufacturers Posted on Team Georgia Marketplace





Network Equipment SWC - Approved Resellers List
Attention: State of Georgia Procurement Groups
Please utilize the Resellers/Servicing Partners that are in "Approved" or Green Status - UPDATED September 17, 2021

Reseller/Servicing Partner	PS Vendor ID FEI#	Status	Avaya MFR Certified (only for Category 5 -Unified Communications Products)	Cisco MFR Certified	Dell MFR Certified	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade Resellers) Certified	F5 Networks MFR Certified	Fortinet/Meru MFR Certified	Hewlett Packard Enterprise MFR (includes legacy Aruba's Resellers) Certified	Juniper MFR Certified	Polycom MFR Certified	ShoreTel MFR Certified	Ruckus Wireless, Inc. (includes legacy Brocade Resellers)
A3 Communications	PS ID: 0000518676 FEI #: 571058226	Approved											Υ
Abacus Solutions	PS ID: 0000130472 FEI #: 582540189	Approved							Υ				Υ
Adapture Technology Group	PS ID: FEI #: 352475714	Approved			Y								
Adcap Network Systems, Inc.	Strategic Products and completed its acquisiti Systems. Please informatic	ion of Adcap Network see SPS vendor											
Adtech Global Solutions, Inc.	PS ID: 0000131059 FEI #: 043140194	Approved										Υ	
Advizex Technologies	PS ID: FEI #: 371504931	Approved							Y				
Aercor Wireless	PS ID: 0000547402 FEI #: 20-3375374	Approved							Υ				
AGC Networks, Inc		Approved	Y										
Alterra Networks	PS ID: 0000482513 FEI #: 20-2502953	Approved			Υ							Υ	
Applied Global Technologies (AGT)	PS ID: 0000165164 FEI #: 27-5254648	Approved									Υ		
Arrow S3 (Shared Solution Services)	FEI #: 33-1009098	Approved	Υ										
AT&T	PS ID: 0000004701 FEI #: 134924710	Approved								Υ		Υ	
Blue Ally Technology Solutions	FEI #: 37-1736155	Approved			Y	Y				Y			
Blue Door Networks	PS ID: 0000519777 FEI #: 453486151	Approved				Y			Υ	Y	Through 6/30/16	Υ	
BorderLAN, Inc.	FEI #: 27-1887219	Approved						Y					
BridgeTek Solutions, LLC	FEI#: 46-1945709	Approved		Υ									Y
Broadway Typewriter Company dba Arey Jones	FEI: 95-2660850	Approved			Y								

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Brytech Inc.	PS ID: 0000573897 FEI #: 260035694	Approved							Υ				
BYTEWorks, LLC	FEI#45-3555603	Approved		Y									
C-Pak Technology Solutions (C Pak Corporation)	PS ID: 0000011966 FEI #: 581623505	Approved		Υ					Υ				
Cambridge Computer Services Inc.	PS ID: 0000314687 FEI #: 04-3124822	Approved			Υ								
Carousel Industries of North America, Inc	PS ID: 0000500278 FEI #: 061502254	Approved	Υ		Υ	Υ		Y	Υ	Υ	Υ		
CDW Government LLC	PS ID: 0000008436 FEI #: 364230110	Approved	Υ	Υ	Υ	Υ	Υ	Υ	Υ	Υ	Y		Υ
CentricsIT, LLC	PS ID: 0000517393 FEI #: 208150734	Approved					Υ			Υ			
CenturyLink (Qwest)	PS ID: 0000064205 FEI #: 046141739	Approved								Υ		Υ	
Champion Solutions Group, Inc.	PS ID: 0000459244 FEI #: 592347579	Approved											Υ
Clear Choice Telephones, Inc.	PS ID: FEI #: 582168083	Approved										Υ	
Clear Winds Technologies		Approved			Υ								
CNP Technologies	PS ID: 0000565236 FEI #: 56-2183842	Approved										Υ	
Converged Networks		Approved								Y			
ConvergeOne (f/k/a NACR)	PS ID: 0000328713 FEI #: 411763228	Approved		Y		Υ							
Corus Group d/b/a Corus360	FEI #: 26-1672660	Approved		Y	Y			Y	Υ	Y			
Cumberland Group	PS ID: 0000562778 FEI #: 47-1194605	Approved		Y									
Data Network Solutions (DNS)	FEI #: 56-2113683	Approved				Y			Υ				
Data Strategy, LLC	FEI#: 20-5947187	Approved		Y									
Davenport Group	FEI# 56-2361678	Approved			Υ								
Dell Marketing L.P.	PS ID: 0000015689 FEI #: 742616805	Approved			Y		Υ						
Digitel Corporation	PS ID: 0000017648 FEI #: 58-1536788	Approved											

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NTT America Inc.	PS ID: 0000184597 FEI #: 562057571	Approved		Y						Y			
Direct Technology Group	FEI# 33-1162400	Approved							Y				
DISYS Solutions, Inc	PS ID: 0000009419 FEI #: 272586114	Approved		Y					Y				
Diversified Computer	PS ID: 0000230352 FEI #: 582054559	Approved											
Driven Technologies of MSA, LLC/MSA, Inc.	FEI#: 81-2903654; 62-0914997	Approved							Υ				
Edge Solutions, LLC	PS ID: 0000519778 FEI #: 262049414	Approved			Υ		Υ		Υ				
Emtec, Inc.	FEI#22-3386933	Approved						Υ					
Encore Technology Group	FEI #: 461594391	Approved			Υ	Υ				Υ			Y
	PS ID: 0000117967 FEI #: 582543506	Approved					Υ			Υ			Υ
GovConnection	PS ID: 0000199490 FEI #: 521837891	Approved			Υ				Υ				
GTS Solutions, LLC	FEI #: 35-2464076	Approved		Υ									
Hayes eGovernment Resources	FEI #: 59-3633709	Approved				Y						Υ	
	PS ID: 0000015988 FEI #: 941081436	Approved					Υ						
Howard Technology Solutions	PS ID: 0000018811 FEI #: 640466143	Approved			Υ	Υ		Υ					Y
IBM Corporation	PS ID: 0000004543 FEI #: 130871985	Approved				Υ	Υ			Υ			
	PS ID: 0000128328 FEI #: 582525348	Approved											
Information Transport Solutions	PS ID: 0000285158 FEI #: 631200720	Approved											
Insight Public Sector	PS ID: 0000017172 FEI #: 36-3949000	Approved			Υ				Υ	Υ			
InterDev, LLC	FEI#58-2553449	Approved						Υ					
Integral Federal Solutions, Inc.	PS ID: 0000474244 FEI #: 753247147	Approved											
Intellispring	FEI #:80-0040359	Approved							Υ				

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Integration Partners	1 21#		Floudets)	Certified	Certified	Certified	Certified	Certified	Certified		Certified	Certified	Resemens)
Corporation	FEI #: 04-3467289	Approved								Υ			
Internetwork Services	FEI #: 56-2081930	Approved											
IPC Technologies	PS ID: FEI #: 54-1171799	Approved										Y	
iVision, Inc.	PS ID: FEI #: 200732041	Approved		Y				Υ					
Layer 3 Communications	PS ID: 0000100551 FEI #: 522114334	Approved				Y	Y	Y	Y	Y			Y
Liberty Technology	PS ID: 0000458531 FEI #: 26-2605036	Approved											
Light Networks, LLC	FEI#: 68-0635378	Approved		Υ									
Lockstep Technology Group	PS ID: 0000522935 FEI #: 262991351	Approved			Υ	Y	Υ	Y	Y				
Logicalis, Inc	FEI #: 13-4000122	Approved							Y				
Mach3 Technologies	FEI #:47-3263237	Approved	Y			Υ							
Management Data Systems Inc.	PS ID: 0000505939 FEI #: 58-1959336	Approved	Y	Y						Υ			
Meridian IT	PS ID: FEI #:	Approved	Υ										
Micro Technology Consultants, Inc. (MTC)	PS ID: 0000015791 FEI #: 582155106	Approved				Y	Y	Υ					Y
	PS ID: 0000012097 FEI #: 581681588	Approved										Y	
Milestone Systems, Inc.	PS ID: 0000397125 FEI #: 411961338	Approved					Y			Y			
Mission Critical Systems	PS ID: 0000152497 FEI #: 650736750	Approved					Y	Υ	Υ				
MSA Inc.	FEI #: 62-0914997	Approved						Y					
MXN Corporation	PS ID: 0000081527 FEI #: 582487694	Approved						Y	Υ				
	PS ID: FEI #: 263818202	Approved						Υ	Υ				
NetPlanner Systems	PS ID: 0000189272 FEI #: 58-1766857	Approved		Υ		Υ							Υ
Netsync Network Solutions, Inc	FEI#: 32-0030329	Approved		Υ									

			Avaya MFR Certified (only for Category 5 -Unified	Cisco	Dell	Extreme MFR (Incl Legacy Enterasys, Avaya and Brocade	F5 Networks	Fortinet/Meru	Hewlett Packard Enterprise MFR (includes legacy Aruba's	Juniper	Polycom	ShoreTel	Ruckus Wireless, Inc. (includes
Reseller/Servicing Partner Name	PS Vendor ID FEI #	Status	Communications Products)	MFR Certified	MFR Certified	Resellers) Certified	MFR Certified	MFR Certified	Resellers) Certified	MFR Certified	MFR Certified	MFR Certified	legacy Brocade Resellers)
	PS ID: 0000014213 FEI #: 58-2439531	Approved								Υ		Υ	Υ
North American Communications Resource, Inc. (NACR)	See ConvergeOne information above												
NWN Corporation		Approved											
Office Management Systems dba Logista	FEI# 64-0679888	Approved							Υ				
	PS ID: 0000496272 FEI #: 270659249	Approved							Υ				
	PS ID: 0000016158 FEI #: 954108644	Approved							Υ				
PC Solutions & Integration, Inc.	FEI #: 65-0798706	Approved				Υ	Υ	Υ	Υ				
PC Specialists, Inc.	FEI #95-2815596 PS ID: 0000222215	Approved		Υ				Y					
Philotek LLC	FEI# 71-1013234	Approved						Υ					
Presidio Networked Solutions, Inc.	PS ID: 0000032678 FEI #: 411254123	Approved		Υ		Υ	Υ		Υ	Υ			
Progressive Communications, Inc.	FEI #: 582431088	Approved		Υ		Υ							
Prosys Information	PS ID: 0000076325 FEI #: 582302467	Approved		Υ	Υ			Υ		Υ			
Realmconnect Services LLC	PS ID: FEI #:	Approved	Y										
Safari Micro	PS ID: 0000381365 FEI #: 95-4639517	Approved				Y		Y					Y
Seegee Technologies	PS ID: 0000339569 FEI #: 20-1141192	Approved											
Anexinet Corp	FEI: 82-2031532	Approved							Υ				
SHI International	PS ID: 0000004975 FEI #: 223009648	Approved			Υ			Υ					
	PS ID: FEI #: 364605723	Approved		Υ									Υ
Softchoice Corp.	PS ID: 0000167704 FEI #: 133827773	Approved		Υ									
Southern Computer Warehouse	PS ID: 0000013755 FEI #: 582214685	Approved			Y				Υ				

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Strategic Products and Services (SPS)	PS ID: 0000538967 FEI #: 45-3077538	Approved		Y		Υ							
Summit Systems Inc	FEI #: 58-2206138	Approved										Y	
Syscom Technologies	PS ID: 00000519790 FEI #: 26-4332594	Approved			Υ								
Systems & Solutions, Inc	PS ID: 0000217986 FEI #: 582630289	Approved						Υ					
Systems Alliance	PS ID: 0000478593 FEI #: 52-1811163	Approved					Υ						
Technical & Scientific Application (TSA)	PS ID: FEI #: 760200990	Approved							Υ				
Technology Integration Group (TIG)	PS ID: 0000222215 FEI #: 953825596	Approved			Υ			Y	Υ				Y
Tiverity Consulting, Inc.		Approved											
Virtucom, Inc.	FEI-58-2161360	Approved			Υ								
VistaOne LLC	PS ID: 0000445864 FEI #: 47-3238092	Approved											
VeriStor Systems	PS ID: 0000210365 FEI #: 582666393	Approved			Υ				Y				
Walker & Associates	PS ID: 0000052749 FEI: 54-0982503	Approved								Y			
Wescott Technologies Corp. dba Lockstep Technology Group	FEI#26-2991351	Approved						Υ					
Windstream Georgia Telephone, Inc.	PS ID: FEI #: 571072836	Approved	Y			Υ						Υ	
World Wide Technology, Inc.		Approved											