



PRICE ANALYSIS
ITB 21-101439
CARD ACCESS (KEYSCAN) INSTALLATION

		Prices on Old contract	New Bid Prices	Percentage Increase
Item No.	Commodities or Services	Amount	Amount	
1	Regular Hourly rates for installation, programming, replacement and repair. (Mon - Friday 7:30am to 5:00 pm)	\$ 75.00 / per hour	\$85 per hour	13.3%
2	Overtime Hourly Rates for emergency services directed by the County	\$ 115.00 / per hour	\$127.50 per hour	10.9%
3	Holiday Hourly Rates for installation programming, replacement and repair	\$154.00 / per hour	\$154 per hour	0.0%
4	Mark-up percentage for parts components and materials.	25%	25%	0.0%
5	Regular service trip charge (fixed rate)	\$ 55.00 / per trip	\$55 per trip	0.0%
6	Overtime, Weekend, and Holiday Service Trip charge fixed rate	\$ 84 / per trip	\$84 per hour	0.0%
7	Replace Card Access Panels:			
a)	A) CA250	1030	\$1,030.00	0.0%
b)	B) CA4500	1580	\$1,580.00	0.0%
c)	C) CA8500	2738	\$2,900.00	0.0%
d)	D) EC1500	2365	\$2,365.00	0.0%
e)	E) EC2500	2738	\$2,738.00	0.0%
8	Troubleshoot and resolve software application problems, and connect all hardware to application via network and insure accurate operational	77	\$77.00	0.0%
9	Replace communications board. NETCOM2P	306.06	\$306.06	0.0%
10	Install new or replace Card Readers	130	\$130 / \$195 Standard vs Multitech	0.00%
11	Install new or replace various types of door mag locks (sliding glass doors, double doors, etc.).	128.34	\$190.00	48.0%
12	Replace Release Buttons	18.49	\$24.00	29.8%
13	Replace power supply	179.23	\$180.00	0.4%
14	Replace Batteries PWPS1270	18.73	\$25.00	33.5%
15	Replace wiring	\$ 0.75/sq ft.	\$0.75 cents per foot	0.0%
16	One (1) day of formal, hands-on training for each newly installed system.	Complimentary	Complimentary	
Preventative Maintenance				
17	PM on a 2 door Access Control Panel System	\$228.00	\$228.00	0%
18	PM on a 2 door Card Reader			
19	PM on a 2 door Locking Power Supply			
20	PM on a 2 door Access Control Server			
21	PM on a 4 door system Access Control Panel System and all systems	\$456.00	\$456.00	0%
22	PM on a 4 door Card Reader			
23	PM on a 4 door Locking Power Supply			
24	PM on a 4 door Access Control Server			



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25	PM on an 8 door system Access Control Panel System and all systems	\$912.00	\$912.00	0%
26	PM on an 8 door Card Reader			
27	PM on an 8 door Locking Power Supply			
28	PM on an 8 door Access Control Server			
AVERAGE PRICE INCREASE		6.47%		

Summary:

Several factors such as the level of certification and years of experience of assigned staff determine the rates charged by service providers for these type of services. However, an analysis of the new bid prices versus the prices on the old contract reveal an average price increase of 6.47%. This is reasonable considering the general increase in the cost of labour since 2018.