



Legislation Text

File #: 2020-0426, **Version:** 1

Purchasing Type: Request for Proposals (RFP)

Public Hearing: YES NO **Department:** Purchasing & Contracting

AGENDA ITEM:

Commission District(s): ALL

RFP - Request for Proposals No. 19-500529 Commercial Janitorial Services (Multiyear Contract): for use by the Department of Facilities Management: Consists of the development, management and monitoring of high quality commercial janitorial/cleaning/ custodial services and Day Porters at various County facilities. Recommend award to the highest scoring proposers: Building Maintenance Services (BMS), Cleanstar National, Inc. and A-Action Janitorial Services. Total Annual Amount Not To Exceed: \$4,136,779.92.

Information Contact: Cathryn G. Horner, Interim Director

Phone Number: (404) 371-6334

PURPOSE:

Consists of the development, management and monitoring of high quality commercial janitorial/cleaning/custodial services and Day Porters at various County facilities. Contractors shall furnish all janitorial services, including but not limited to labor, materials, cleaning supplies, restroom supplies (soap, toilet seat covers, hygiene bags, toilet tissue, paper towels, etc.) and any other supplies necessary to provide the highest quality of commercial janitorial services. Contractors shall also furnish all materials, tools, machinery, apparatus, equipment, technical knowledge, expertise, management, labor, service and all things needed to provide a comprehensive floor care program in County buildings. Ten (10) proposals were received.

RECOMMENDATION:

Recommend award to the highest scoring proposers with:

Item Nos.: 3, 4, 7, 8, 10, 11, 16, 29, 33, 35, 37, 40, 43-52, 55-57 and 61
Building Maintenance Services, Inc., 1955 Vaughn Road, Suite 105, Kennesaw, GA 30144
Note: LSBE Participation: 20%
Estimated Annual Amount: \$1,552,789.80

Item Nos.: 1, 2, 5, 6, 12, 30, 38, 39, 41, 53, 59 and 62
Cleanstar National, Inc., 1690 Enterprise Way, Suite B, Marietta, GA 30067
Note: LSBE Participation: 20%
Estimated Annual Amount: \$1,730,808.00

Item Nos.: 13-15, 17-28, 31, 32, 34 and 36
A-Action Janitorial Service, Inc., 6607 Tribble Street, Lithonia, GA 30058

Note: LSBE-DeKalb Firm
Estimated Annual Amount: \$853,182.12

Total Annual Amount Not To Exceed: \$4,136,779.92

and authorize the CEO to execute the contracts and all associated documents.

Evaluation Committee Scores:

| <u>Firms:</u> | <u>Scores:</u> |
|--------------------------------------|----------------|
| Building Maintenance Services, Inc. | 103 |
| Cleanstar National, Inc. | 90 |
| A-Action Janitorial Service, Inc. | 88 |
| American Facility Services | 87 |
| Intercontinental Commercial Services | 78 |
| Olde Maid Services | 76 |
| KSL Services, LLC. | 57 |

Non-Responsive Firms:

All Bright Janitorial Service, Inc.
Harper Security Janitorial, Inc.
3H Service System, Inc.

After evaluation of the technical and cost proposals, the recommendation is to award to the three (3) highest scoring proposers.

ADDITIONAL INFORMATION:

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|--|------------------------|
| 1. Contract Effective Date: | Date of Award |
| 2. Contract Expiration Date: | December 31, 2024 |
| 3. Amount Spent on Previous Contracts: | \$5,479,545.05 |
| 4. Funding: | General Operating (FM) |