



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Legislation Details (With Text)

**File #:** 2017-0944    **Version:** 1    **Name:**

**Type:** Resolution    **Status:** Action

**File created:** 9/8/2017    **In control:** ERPS-Employee Relations & Public Safety Committee

**On agenda:** 1/9/2018    **Final action:**

**Title:** Commission District(s): ALL  
RFP - Request for Proposals No. 17-500437 Insurance Broker Services (Multi-Year Contract): for use by the Department of Finance - Risk Management. Recommend award to the highest scoring proposer: Wells Fargo Insurance Services USA, Inc. Amount Not To Exceed: \$890,000.00.

**Indexes:**

**Attachments:** 1. Agenda Notes, 2. User Dept Recommendation RFP 17-500437 Insurance Broker Services, 3. Cumulative Score Report, 4. Market Survey

Date	Ver.	Action By	Action	Result
1/9/2018	1	Board of Commissioners		
1/4/2018	1	ERPS-Employee Relations & Public Safety Committee	recommended for withdrawal	Pass
12/12/2017	1	Board of Commissioners	deferred	Pass
12/6/2017	1	ERPS-Employee Relations & Public Safety Committee	recommended for deferral	Pass
11/14/2017	1	Board of Commissioners		
11/7/2017	1	ERPS-Employee Relations & Public Safety Committee	recommended for deferral	Pass
10/24/2017	1	Board of Commissioners		
10/17/2017	1	Committee of the Whole		
10/17/2017	1	ERPS-Employee Relations & Public Safety Committee	recommended holding in committee	Pass

**Purchasing Type:** Request for Proposals (RFP)

**Public Hearing:** YES ☐ NO ☒    **Department:** Purchasing & Contracting

### AGENDA ITEM:

**Commission District(s):** ALL

RFP - Request for Proposals No. 17-500437 Insurance Broker Services (Multi-Year Contract): for use by the Department of Finance - Risk Management. Recommend award to the highest scoring proposer: Wells Fargo Insurance Services USA, Inc. Amount Not To Exceed: \$890,000.00.

**Information Contact:** Talisa Clark, CPPO

**Phone Number:** (404) 687-2797

### PURPOSE:

Consists of providing broker fees and consultation for all property and casualty insurance coverages and the

Owner Controlled Insurance Program (OCIP). This includes insurance and consulting services for claims, risk control, loss control, vendor contract review and OCIP. Three (3) proposals were received.

**RECOMMENDATION:**

Recommend award to the highest scoring proposer:

Wells Fargo Insurance Services USA, Inc., 3475 Piedmont Road, N.E., Suite 800, Atlanta, GA 30305

Amount Not To Exceed: \$890,000.00

and authorize the Chief Executive Officer to execute the contract and all associated documents.

Evaluation Committee Scores:

<u>Firms:</u>	<u>Scores:</u>
Wells Fargo Insurance Services USA, Inc.	81
Willis Towers Watson	80
Resurgens Risk Management, Inc.	80

After evaluation of the technical and cost proposals, the recommendation is to award to the highest scoring proposer.

**ADDITIONAL INFORMATION:**

- |                                       |   |
|---------------------------------------|---|
| 1. LSBE Participation:                | 20%   |
| 2. Contract Effective Date:           | January 1, 2018                                 |
| 3. Contract Expiration Date:          | December 31, 2022                               |
| 4. Amount Spent on Previous Contract: | \$11,366,850.95                                 |
| 5. Funding:                           | Professional Services (Finance-Risk Management) |