



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Legislation Details (With Text)

**File #:** 2020-1010    **Version:** 1    **Name:**  
**Type:** Resolution    **Status:** Preliminary Item  
**File created:** 8/24/2020    **In control:** Board of Commissioners  
**On agenda:** 10/13/2020    **Final action:** 10/13/2020  
**Title:** Commission District(s): ALL  
RFP - Request for Proposals No. 20-500540 EMS Billing Services for Fire and Rescue for DeKalb County (Revenue Generating Multiyear Contract): for use by the Department of Fire and Rescue. Consists of providing billing services for ambulance "transports" and "non-transports" where on-scene emergency medical care has been provided. Recommend award to the highest scoring proposer: Digitech Computer, LLC. Revenue Generating Contract.

### Indexes:

**Attachments:** 1. Agenda Notes, 2. Signed UD Recommendation Form, 3. BOC Agenda Cumulative Score Report 20-500540

Date	Ver.	Action By	Action	Result
10/13/2020	1	Board of Commissioners	approved	Pass
10/6/2020	1	ERPS-Employee Relations & Public Safety Committee	recommended for approval.	Pass
10/6/2020	1	Committee of the Whole	Accepted to the BOC agenda and assigned	

**Purchasing Type:** Request for Proposals (RFP)

**Public Hearing:** YES ☐ NO ☒    **Department:** Purchasing & Contracting

### AGENDA ITEM:

**Commission District(s):** ALL

RFP - Request for Proposals No. 20-500540 EMS Billing Services for Fire and Rescue for DeKalb County (Revenue Generating Multiyear Contract): for use by the Department of Fire and Rescue. Consists of providing billing services for ambulance "transports" and "non-transports" where on-scene emergency medical care has been provided. Recommend award to the highest scoring proposer: Digitech Computer, LLC. Revenue Generating Contract.

**Information Contact:** Cathryn G. Horner, CPO

**Phone Number:** (404) 371-6334

### PURPOSE:

Consists of providing billing services for ambulance transports and non-transports where on-scene emergency medical care is provided by DeKalb County Fire Rescue Emergency Medical Services Division and personnel. Also included is potential Hazardous Materials Response billing and/or other services billing. Seven (7) proposals were received.

### RECOMMENDATION:

Recommend award to the highest scoring proposer:

Digitech Computer, LLC, 480 Bedford Road, Bldg. 600, 2<sup>nd</sup> Floor, Chappaqua, NY 10514  
Estimated Revenue: 96.05% of net billing receipts

and authorize the Chief Executive Officer to execute the contract and all associated documents.

Evaluation Committee Scores:

<u>Firms:</u>	<u>Scores:</u>
Digitech Computer, LLC	73
Professional Practice Support, Inc.	73
EMS Management & Consultants, Inc.	73
Trinity EMS Consulting Services, LLC	70
Quick Med Claims	69
Image Trend, Inc.	63

Non-Responsive Firm:

Insight Billing Corporation

After evaluation of the technical and cost proposals, the recommendation is to award to the highest scoring proposer.

**ADDITIONAL INFORMATION:**

1. Contract Effective Date:	Date of Award
2. Contract Expiration Date:	December 31, 2024