



DeKalb County Government

Manuel J. Maloof Center
1300 Commerce Drive
Decatur, Georgia 30030

Legislation Details (With Text)

File #: 2021-3093 **Version:** 1 **Name:**
Type: Resolution **Status:** Action
File created: 9/13/2021 **In control:** Board of Commissioners
On agenda: 11/9/2021 **Final action:** 11/9/2021
Title: Commission District(s): AL
RFP - Request for Proposal No. 21-500587 Manage, Operate, and Maintain the DeKalb Tennis Center (Revenue Generating Multiyear Contract): for use by the Department of Recreation, Parks and Cultural Affairs (RPCA). Consists of the operation, management and maintenance of the DeKalb Tennis Center. Recommend award to the sole proposer who is responsive and responsible bidder: Agape Tennis Academy: Revenue Generating

Indexes:

Attachments: 1. Agenda Notes 2021-3093, 2. Department Recommendation - 2021-3093, 3. Cumulative Score Report - 2021-3093, 4. Market Survey-2021-3093

Date	Ver.	Action By	Action	Result
11/9/2021	1	Board of Commissioners		
10/26/2021	1	PECS-Planning, Economic Development & Community Services Committee	recommended for approval.	Pass
10/26/2021	1	Board of Commissioners		
10/19/2021	1	Committee of the Whole	Accepted to the BOC agenda and assigned	

Purchasing Type: Request for Proposals (RFP)

Public Hearing: YES ☐ NO ☒ **Department:** Purchasing & Contracting

AGENDA ITEM:

Commission District(s): AL

RFP - Request for Proposal No. 21-500587 Manage, Operate, and Maintain the DeKalb Tennis Center (Revenue Generating Multiyear Contract): for use by the Department of Recreation, Parks and Cultural Affairs (RPCA). Consists of the operation, management and maintenance of the DeKalb Tennis Center. Recommend award to the sole proposer who is responsive and responsible bidder: Agape Tennis Academy: Revenue Generating

Information Contact: Cathryn G. Horner, Chief Procurement Officer

Phone Number: (404) 371-6334

PURPOSE:

Consists of the operation, management and maintenance of the DeKalb Tennis Center. One proposal was received.

RECOMMENDATION:

Recommend award to the sole responsive and responsible proposer:

Agape Tennis Academy, LLC, 5512 Glenridge Drive Unit-A, Atlanta, GA 30342

Minimum Monthly Rent

Agape Tennis Academy minimum rent will be \$2,500.00 per month increasing 5% per contract year.

1st year - \$2,500.00

2nd year - \$2,625.00

3rd year - \$2,756.25

4th year - \$2,894.06

5th year - \$3,038.76

Gross Revenue Percentage

1st year percentage 5.5%

2nd year percentage 7.5%

3rd year percentage 9.5%

4th year percentage 11.5%

5th year percentage 13.5%

and authorize the Chief Executive Officer to execute the contract and all associated documents.

Evaluation Committee Score:

<u>Firm</u>	<u>Score</u>
Agape Tennis Academy, LLC	96

ADDITIONAL INFORMATION:

1. LSBE Participation	20%
2. Contract Effective Date:	January 1, 2022
3. Contract Expiration Date:	December 31, 2026
4. Revenue Generated from Previous Contract:	\$516,334.00